











VOLUME 52 NO.2

ADANews

THE NEWSPAPER OF THE AMERICAN DENTAL ASSOCIATION

02.08.21

ADA.ORG/ADANEWS





National Children's Dental Health Month turns 80



BY JENNIFER GARVIN

"The health of our children is of supreme importance to the future of the nation."

s the ADA again celebrates children's dental health this February, these words, from the nation's 33rd president, Harry S. Truman, still resonate.

Mr. Truman's remarks were part of a Feb. 6, 1950, presidential proclamation declaring the country's first national Children's Dental Health Day. But organized dentistry began embracing the sentiment nine years earlier, thanks to Ohio dentists.

The Ohio dentists were passionate about making sure everyone, from members of the public to educators to their fellow dentists, understood children's dental health mattered and the first Children's Dental Health Day took place on Feb. 3, 1941, in Cleveland.

It didn't stop there. The idea soon became a mainstay across Ohio and later, nationally, when the ADA held the first observance in 1949. In 1955, the Association expanded it to a week and in 1981, a month. Today, National Children's Dental Health Month (NCDHM) is celebrated each February.

80 YEARS

This year, National Children's Dental Health Month turns 80 and is still going strong.

With its theme, "Water: Nature's Drink," celebrations include poster displays, coloring and essay contests, health fairs, free dental screenings, museum exhibits, classroom presentations and dental office tours. For 2021, most events will be virtual, but enthusiasm for the event remains.

"We are thrilled to be celebrating 80 years of children's dental health," said Jessica Meeske, D.D.S., a pediatric dentist and chair of the ADA Council on Advocacy for Access and Prevention. "It's so important to highlight children's

dental health and NCDHM does just that. The ADA and CAAP hope that by encouraging parents to give their children water instead of sugary beverages, we can improve their overall well-being."

ADA President Daniel J. Klemmedson, D.D.S., M.D., agreed

"NCDHM is proof of what can happen when dental professionals and educators come together to help bring awareness to the importance of oral health care," Dr. Klemmedson said. "Tooth decay remains the most common chronic childhood disease, and it's through educational programs and prevention that we can eliminate the needless pain and suffering of so many children."

Mr. Truman wasn't the only leader in the oval office to recognize children's dental health. In 1960, President Dwight D. Eisenhower sent a telegram to the ADA in support of National Children's Dental Health Week, and in 1964, President Lyndon B. Johnson sent a letter on White House stationery. In the years that followed, many U.S. presidents have singled out the importance of dental health in various platforms, including Presidents Ronald Reagan, Bill Clinton and Barack Obama.

MORE THAN JUST A DAY

Following the ADA's first national observance in 1949, it soon became clear that recognizing children's dental health warranted more than a single day. In 1954, the ADA House of Delegates approved a resolution to formally change the observance to National Children's Dental Health Week to be celebrated the first week in February.

"It is not to be expected that one week's observance each year — no matter how intensive — will bring about the ultimate in dental health

See CHILDREN, Page 17





GOVERNMENT

Receiving COVID-19 vaccine: State advocacy efforts see wins, challenges

BY MARY BETH VERSACI

ith demand for the COVID-19 vaccine high and much of the U.S. experiencing a confusing rollout, state dental associations are advocating for dental teams in their states to be prioritized to receive the vaccine.

"The American Dental Association has deployed a three-fold strategy to support dentists — as essential health care providers — and patients: helping dentists get the vaccine; helping dentists navigate the ability to administer the vaccine; and helping dentists encourage their patients and communities to get vaccinated," said ADA President

Daniel J. Klemmedson,
D.D.S., M.D.
"Because final authority
on vaccine
allocation
rests with
each state,
we continue to work
alongside
state and lo-

o work

Dr. Klemmedson

cal dental societies to advocate for dentistry before lawmakers and health departments. I understand the frustration that many dentists feel about their state's vaccine

See VACCINE, Page 4



O 'Light at the end of the tunnel'

Oregon dental resident Ryan Thrower, D.M.D., becomes the first dentist in the U.S. to administer a COVID-19 vaccine



16 Community water fluoridation gets win in Green Bay, Wis.

Widespread support from dentists across the country resulted in a positive vote from the city's leaders



A reimagined annual meeting

Event scheduled for Oct. 10-13 at Mandalay Bay Resort and Casino in Las Vegas will feature streamlined course schedule, reinvented exhibit hall TREAT & RESTORE...

THE BIOACTIVE



Parkell's Predicta® Bioactive family of materials introduces next generation chemistry which results in a robust release of calcium, phosphate, and fluoride ions to stimulate mineral apatite formation at the material/tooth interface.



Fast and Effective Relief from Dentin Hypersensitivity

- Syringe-dispensed gel requires no mixing
- Creates a layer of mineral hydroxyapatite as well as hydroxyapatite plugs through continuous release of calcium & phosphate ions that seal the tubules



Universal Dual-Cure Composite for All Your **Restorative Needs**

- Unlimited depth of cure
- Fluorescent for a more natural appearance with multiple viscosities and shades
- Indicated for Class I, II, III, IV, and V restorations
- Highly radiopaque and extremely polishable



Dual-Cure Composite for Core Build-Ups and Post Cementations

- Contains zirconia for an improved prepping experience
- Strong and stable support for crowns made of zirconia, porcelain, PFM and metal
- Multiple viscosities



Visit **Parkell.com** | Call **(800) 243-7446**







GOVERNMENT

CDC: Dental teams, students in first phase of COVID-19 vaccinations

website last December following a report from the ties. In a Dec. 16, 2020, letter, the ADA and

BY JENNIFER GARVIN

The CDC highlighted the recommendation on its

agency's Advisory Committee on Immunization

60611, 1-312-440-2500, email: ADANews ada.org and distributed to members of the Association as a direct benefit of membership. Statements of opinion in the ADA News are not The Centers for Disease Control and Prevention has confirmed that dentists, necessarily endorsed by the American Dental Association, or any of its subsidiaries, councils, dental teams and dental students are commissions or agencies. Printed in U.S.A. Periodical postage paid at Chicago and additional included in its initial recommendation for health care personnel to be among those offered the first doses of COVID-19 vaccines.

Postmaster: Send address changes to the American Dental Association, ADA News, 211 E. Chi-cago Ave., Chicago, IL 60611. © 2020 American Dental Association. All rights reserved.

ADANews

(ISSN 0895-2930)

Published monthly by the American Dental Association, at 211 E. Chicago Ave., Chicago, IL

February 8, 2021

ADA American Dental Association®

America's leading advocate for oral health

PUBLISHER: Michelle Hoffma ASSOCIATE PUBLISHER: Jeremy Nielser NEWS EDITOR: Kelly Ganski

WASHINGTON FDITOR: Jennifer Garvi SENIOR EDITORS: David Burger, Kimber Solana,

CREATIVE DIRECTOR: Marie Walz **GRAPHIC DESIGN & PRODUCTION:** Thomas Rutherford DIRECTOR, ADVERTISING & PRODUCTION OPERATIONS: Rebecca Kiser

COORDINATOR, ADVERTISING & PRODUCTION

ADVERTISING POLICY: All advertising appearing in this publication must comply with official published advertising standards of the American Dental Association. The publication of an advertisement is not to be construed as an endorsement or approval by ADA Publishing, the American Dental Association, or any of its subsidiaries, councils, commissions or agencies of the product or service being offered in the advertisement unless the advertisement specifically includes an authorized statement that such approval or endorsement has been granted. A copy of the advertising standards of the American Dental Association is available upon request.

ADVERTISING OFFICES: Display - Print & Digital - 211 E. Chicago Ave., Chicago, IL 60611. Phone – 211 E. Cilicago Ave., Cilicago, il. 606 11. Priorie 1–312–440–2740. Eastern region; Jim Shavel, S&S Media Solutions, 1554 Surrey Brook Court, Yardley, PA 19067, 1–215–369–8640 phone, 1–215– 369–4381 fax, 1–215–499–7342 cell, jim@ss– mediasol.com. Western region: Allen L. Schwartz, S&S Media Solutions, 10225 NW Brentano Lane, McMinnville, OR 97128, 1-503-784-8919 cell, 1-503-961-0445 fax, allen@ssmediasol.com. Midwest/Southwest region: Bill Kitteridge, S&S Media Solutions, 21171 Via Alisa, Yorba Linda, CA 92887, 1-714-264-7386 phone, 1- 503-961-

Classifieds - Russell Johns & Associates, Kim Ridgeway, Senior Media Sales Associate, 17110 Gunn Highway, Odessa, FL 33556, 1-877-394-1388 phone, kridgeway@russelljohns.com

SUBSCRIPTIONS: Nonmember Subscription Department 1-312-440-2867. Rates—for members \$22 (dues allocation); for nonmembers-United States, U.S. possessions and Mexico, individual \$101; institution \$142 per year. International individual \$138; institution \$179 per year. Canada individual \$120; institution \$161 per year. Single copy U.S. \$17, international \$19. ADDRESS OTHER COMMUNICATIONS AND MANUSCRIPTS TO: ADA News Editor, 211 E. Chicago Ave., Chicago, IL 60611.

ADA HEADQUARTERS: The central telephone number is 1–312–440–2500. The ADA's toll-free phone number can be found on the front of





Look for the ADA Seal of Acceptance as your



concern that the panel's definition of health care personnel could lead states and localities to inadvertently overlook dental office workers.

"ACIP's definition of 'health care personnel' appears to be based, in part, on the term health care personnel in CDC's 2019 Guideline for Infection Control in Healthcare Personnel," the groups wrote. The coalition noted that the 2019 document did not expressly apply to dentistry because the CDC had developed separate and distinct

infection control guidance for dental settings.

"We are convinced that ACIP did not intend

See CDC, page 7

Every great restoration starts with a great foundation.

Practices, an independent panel of

medical and public health experts. The

agency later confirmed this in a Jan.

The CDC Advisory Committee

mended Dec. 1, 2020, that the COVID-19

sonnel and residents of long-term care facili-

27 other health care organizations expressed

vaccines be offered first to health care per-

on Immunization Practices recom-

20 letter to the ADA.



ADA-SUPPORTED BILL REPEALS MCCARRAN-FERGUSON ANTITRUST **EXEMPTION FOR HEALTH INSURANCE COMPANIES**

BY JENNIFER GARVIN

he Competitive Health Insurance Reform Act, legislation that repeals the McCarran-Ferguson antitrust exemption for health insurance companies, became law on Jan. 13.

The law is the "culmination of a multi-year effort by several organizations, including the American Dental Association, to persuade Congress that health care insurance, including

rollout, and our tripartite is working hard to ad-

In late December 2020, the Centers for Dis-

ease Control and Prevention confirmed dental

teams should be included in the first phase of

the vaccine rollout with other health care per-

sonnel. Most states include dentists and their

"The ADA's established relationship with

the CDC, and the respect that federal officials

have for the dental profession, has resulted

in the CDC recognizing dentists as essential

health care personnel and recommending den-

tal professionals be included in the initial phase

of COVID-19 vaccine distribution," said Mark

Vitale, D.M.D., vice chair of the ADA Council on

Government Affairs. "State dental associations

advocating for dentists and their teams to be

The state associations are running into road-

blocks on their way to getting dental profes-

sionals vaccinated, however, including limited

vaccine supplies and a lack of communication

In South Carolina, the state dental associa-

their clinical staff into Phase 1a of the state's

"Dentists were not originally included in

Phase 1a. The South Carolina Dental Associa-

tion had numerous meetings and sent several

letters to the governor's office and other gov-

ernment agencies who were making the deci-

needed to be included in 1a," said Executive

Director Phil Latham and President Julia Mikell,

updated, the SCDA immediately sent that in-

formation to South Carolina's Vaccine Advisory

Committee, and within 24 hours, they moved

While dentists have been included in Phase

1a in New York, because of limited vaccine

frontline hospital workers and those in long-

"The New York State Dental Association

worked with the New York State Department

all dental team members with direct patient

have taken the lead of the ADA and have been

VACCINE continued from page 1

vocate on their behalf."

teams in Phase 1a.

included in Phase 1a."

from government agencies.

COVID-19 vaccine rollout.

contact into 1a'

term care facilities.

EARLY ADVOCACY

from some of the federal antitrust laws," according to an ADA news release.

The new law is aimed at improving transparency and competition in the health, dental and choice for consumers and providers as the dental vision insurance marketplaces. The ADA hopes this will lead the Federal Trade Commission and the Department of Justice to investigate alleaed anticompetitive practices and activities of health care insurers, the release said.

"Over time, we will expect to see some changes in the dental plan marketplace that would benefit

dental plans, should no longer be protected all," said ADA President Daniel J. Klemmedson, D.D.S., M.D. "If dental plan companies are compelled to compete fairly and transparently, we should begin to see increased innovation and plan market place changes over time."

> Dr. Klemmedson said that the law could lead dental plan companies to "look for ways to distinguish themselves by offering better levels of coverage, with lower premiums and reductions in copayments with expanded provider networks and services, and other improved

features." Letters posted on the Consumer Reports website show that "experts believe that the antitrust exemption [has] suppressed the health insurance market dynamic," he noted.

FEBRUARY 8, 2021

The new law should also open up more opportunities for new insurance companies to enter the market to compete in offering better and more affordable coverage to consumers and better terms to doctors, hospitals and providers. Dr. Klemmedson said.

"Ultimately, expanding choices under health and dental insurance plans will mean better plans for consumers, and improvements for health care professionals who seek to provide health care to patients within a more consumer-friendly framework," Dr. Klemmedson concluded.

The ADA has developed resources for ADA dentists with questions about how this law will affect dentists and dental practices. Visit ADA.org/ McF and look under "Congress" for links to the resources. For more information on the ADA's advocacy efforts, visit ADA.org/Advocacy. ■

Vaccine rollout: This map, available from the ADA Center for Professional Success at ADA.org/virus, shows the status of COVID-19 vaccine allocation and administration for dentists in each state.

D.M.D., executive director of the state dental association. "Vaccinations started during the last three weeks of December and, due to limited supply, were limited to those in group have their contact information. The Maryland 1a who were frontline hospital workers and nursing home patients and staff. By week four, Jan. 4, dentists started receiving vaccination as part of group 1a due to our work with the governor's office."

In Florida, the use of the general term "health tion played a key role in moving dentists and care personnel with direct patient contact" in the first phase of the rollout also caused confusion, but the state dental association helped to spread the word that dental teams were eligible for the vaccine

"As you can imagine, there is a very large number of people included in the first phase," Florida Dental Association Executive Direcsions, stressing the point that the dental team — tor Drew Eason said. "Additionally, there was a great deal of confusion county to county on who was considered 'health care personnel D.D.S. "When the CDC Advisory Committee" with direct patient contact.' We had several on Immunization Practices quidelines were hospitals tell dentists, incorrectly, that they weren't eligible. We worked with the Florida Hospital Association to get the word out that dental teams are eligible

The Idaho State Dental Association has continued to advocate to ensure its state dentists been able to receive the vaccine based on local remain eligible as part of Phase 1a. Its executive director is a voting member of the Idaho supplies, distribution was initially restricted to COVID-19 Vaccine Advisory Committee.

"This has given us direct input into the prioritization process, enabling dentists to remain areas. in Phase 1a of the rollout," Executive Director Linda Swanstrom said. "Getting and keepof Health and the governor's office to be sure in dentists in Phase 1a was a big win, as the the broad term 'health care personnel' included placement was challenged and voted on muldentists and their staff," said Mark Feldman, tiple times."

Dentists are included in Phase 1a in Mary- Mr. Eason land, but getting the vaccine to them was an issue when public health departments did not State Dental Association helped to connect health departments and dentists.

"While the hospitals were tasked with vaccinating their own staff, in Maryland's vaccination plan, each local health department was charged with developing its own distribution plan and system. While dentistry was included in Phase 1a, access by the local health departments to contact information for dental practices was very hard to get," Executive Director Greg Buckler said. "The MSDA played a significant role in connecting the health departments to the local dental practices. Dentists' access to the vaccine exponentially increased after the MSDA was able to serve as this conduit."

As of late January, the Texas Department of State Health Services and the state's Expert Vaccine Allocation Panel had not specifically defined when the vaccine would be available for the majority of dental health care personnel in Texas, but the Texas Dental Association has been working with state officials to get dental teams vaccinated. Some dentists have interpretations of guidelines or hospital affiliations, and the state dental association's local component societies have kept members updated on the availability of the vaccine in their

"Texas officials continue to tell the Texas Dental Association and other stakeholders that their priority is focused on those delivering direct care to COVID-19 patients and those most negatively impacted by the virus: those







65 and older and those with conditions that impact immunities," said Matt Roberts, D.D.S., chair of the Texas Dental Association's Council on Legislative, Regulatory and Governmental Affairs. "Regardless, the TDA continues to aggressively advocate for dentists and dental health care personnel.

FACING CHALLENGES

Overall, state dental associations have reported messy vaccine rollouts.

"Texas, like most of the nation, continues struggling to deliver COVID-19 vaccines to its identified priority groups," Dr. Roberts said. "Supply shortages, conflicting state messaging, technical errors and logistical delays all contribute to the uncertainty we are facing. Texas' vaccine supply from the federal government, distribution strategy and technical support at the state and local levels all directly impact how quickly Texas will finish vaccinating its high-risk groups."

With limited vaccine supplies and many people eligible to be vaccinated during the first phase, appointments are filling up quickly across the nation, including in New York.

"The problem is a lack of supply of vaccines with overwhelming demand," Dr. Feldman said. "Registration openings, largely done online, keep crashing, and when a site opens up. it fills up immediately. Dentists and the rest of the 1a and 1b priorities report long waits to register, and often appointments are weeks or months away. This varies, and many dentists were able

See VACCINE, page 5

VACCINE continued from page 4

to register and obtain an appointment prior to the categories expanding."

Florida has also reported long waits and crashing computer systems. While dentists and their teams have begun to receive the vaccine, appointments in some areas, particularly in the southern part of the state, are being claimed very quickly, Mr. Eason said.

"The overall rollout has been full of confusion and misinformation," he said.

While the Florida Dental Association and its local dental societies have been doing all they can to gather information for dentists, there has been minimal communication from government agencies to dentists about how to sign up for the vaccine, Mr. Eason said, With hospitals and county health departments overwhelmed, it has been difficult to reach officials there. The state dental association has let the governor's office know of the challenges dentists are experiencing in parts of the state. Dentists in Mary-

land are experi-

encing similar issues with a lack of communication.

"The greatest chal-

of information pro-

by their local health

a seemingly inabil-

ity of various gov-

proactively commu-

nicate among each

other as the rollout

"We did not have a

or consistent pro-

transpired."

confusion.

departments,"

Buckler said.









the individuals in each hase, contacting them or schedulina them for vaccination. Ms. Swanstrom said This led to a lot of confusion early in the rollout regarding how to sign up for vaccinations and how dentists will be notified when it is time."

Carolina also experienced a lack of consistency, with the roll-

Dentists in South

out going better in some areas than others. "Working with numerous groups across the

state has been a challenge because locations providing the vaccine operate on their own terms, and what occurs in one location may not occur in another." Mr. Latham and Dr. Mikell said

GAINING MOMENTUM

Even with the challenges state dental associations and their dentists have experienced, things are slowly looking up, as advocacy continues and more dentists have access to the vaccine.

In Idaho, Ms. Swanstrom said the rollout is "slow, but gaining momentum."

"As supply has increased and regional health districts have gotten clear on their processes, things have improved," she said. "Across the state, dentists in Idaho now have access to and are definitely getting vaccinated, with some already receiving their second doses."

Mr. Eason also reports the rollout in Florida has "steadily improved," as dental teams in some parts of the state have been vaccinated.

But state dental associations understand the frustration dentists in their states are experiencing if they have not been vaccinated yet.

"The Texas Dental Association and our local

We understand our members' anxiety to know when dentists can receive the vaccine, and we stand with them. That is why we are fighting for them.

component societies have responded to many individual questions from members." Dr. Roberts said. "We understand our members' anxiety to know when dentists can receive the vaccine, and we stand with them. That is why we are fighting for them."

State dental associations have taken pains to regularly communicate with their members about the vaccine, as well as other aspects of the pandemic.

"Our success was in keeping members updated in real time on their priority status and providing local links to register as soon as they became available." Dr. Feldman said. "Members received timely information that was not

See VACCINE, page 7



Has Your Lab's Zirconia Crown Fractured? Order a FREE BruxZir® Replacement

800-411-9721 | glidewelldental.com/lifetimecrowns



Replacement Policy applies to single-unit crowns, veneers, inlays and onlays produced from monolithic zirconia material if the failure is due to fracture. Does not include implant or bilaye estorations. Replacement crown will be provided by Glidewell from BruxZir Zirconia



Dentists administering vaccines gains acceptance in states

BY DAVID BURGER

advocating giving dentists the ability minister the vaccine. to be an integral part of stopping the

e ADA and state dental societies are with at least 20 states allowing dentists to ad-

"As part of its ongoing COVID-19 vacspread of the COVID-19 pandemic, cine strategy, the ADA supports recognizing

dentists as vaccine providers," said ADA President Daniel J. Klemmedson, D.D.S., M.D.

"Having dentists administer vaccines in their communities helps improve the public vaccination rate, and it relieves some of the burden on the current vaccine provider network."

The ADA House of Delegates passed Resolution 91H-2020 in October, which acknowledged that dentists have the requisite knowledge and skills to administer critical vaccines that prevent life- or health-threatening conditions.

"Because most of the states have recognized dentistry as essential, it is only fitting that we ioin frontline workers in the ability to administer the vaccine," said David M. White, D.D.S., ADA Council on Government Affairs chair. "We are just very proud to be recognized as essential."

States and territories are continuing to refine their COVID-19 vaccination plans following the Food and Drug Administration's Dec. 11, 2020, authorization of the first COVID-19 vaccine, with efforts possibly including the use of dentists to assist with vaccination efforts. Final authority rests with each state in prioritizing the population to receive the vaccine and in administering it.

Working with state dental societies, the ADA has developed an interactive map that details dentists' ability to administer the COVID-19 vaccination by state, as well as the phase of the state vaccination plan in which dentists will receive the COVID-19 vaccination.

Dr. White said advocacy occurred at two

"We have advocated on the federal level through ADA Government Affairs to ask the Department of Health and Human Services to allow dentists to administer the COVID-19 vaccine," he said. "More recently advocacy has occurred on the state level to change laws for dentists to administer all vaccines."

To help states in introducing legislation to allow dentists to administer vaccines, the ADA has developed principles to aid state associations in advocating for this expansion of the scope of practice.

This is the time for dentists to rise to the challenge and show our medical colleagues and the legislatures how dentists can contribute to the community's health.

"The state Government Affairs department at the ADA provides assistance to the states on model legislation and strategy for successfully passing laws," Dr. White said.

The ADA vaccine principles include participating in an online vaccination administration course, establishing patient relationships, complying with record-keeping requirements and falling under immunity statutes within the state. They are available at ADA.org/principles.

Karin Irani, D.D.S., California Dental Association trustee, volunteered on a day off to administer vaccines at a Los Angeles "Mega POD," large-scale points of vaccination distribution chosen for their regional accessibility and ability to process thousands of people daily.

"This is the time for dentists to rise to the challenge and show our medical colleagues and the legislatures how dentists can contribute to the community's health," Dr. Irani said. "State dental societies and the ADA should continue their advocacy efforts so dentists are recognized as an essential health care provider. The general population and the local authorities are starting to recognize dentists' importance in providing overall health care."

Dr. Irani joked, "If we can make teenagers floss, we can get people vaccinated."

The ADA will continue to monitor developments related to COVID-19 vaccine approval and administration on behalf of the profession and public. The Centers for Disease Control and Prevention offers training on its website on how to give the vaccine, and dental professionals can visit ADA.org/virus for more information.

VACCINE continued from page 5

available anywhere else but from the New York State Dental Association.

For the Maryland State Dental Association, communicating with members has meant sharing updates through email and social media, presenting a webinar series about issues related to COVID-19 and creating a page on its website that serves as a one-stop shop for what dentists need to know during the pandemic, including information about getting vaccinated, Mr. Buckler said.

The advocacy provided by state dental associations has helped to positively position the associations and their dentists during the pandemic.

Because of the South Carolina Dental Association's advocacy efforts, the state's hospital association and major hospital systems were aware it was a point of contact for most dentists in South Carolina. Once the state health department moved dental personnel into Phase 1a, two of those systems reached out to the dental association to get contact information for its members.

"This provided a huge member benefit as dentists and their offices were able to register for the vaccine before our health department was able to send out communications," Mr. Latham and Dr. Mikell said. "The reputation of our association within the network we have established among other associations and agencies over the course of this pandemic paid off big time."

For the latest information on COVID-19, including a map showing the status of vaccine allocation and administration for dentists in each state, visit ADA.org/virus. The map will be updated as new information becomes available. —versacim@ada.org

CDC continued from page 3

to exclude any health care workers from its recommendation," the groups wrote. "However, we would hate for jurisdictions to overlook dental, autopsy, and laboratory personnel because of a minor footnote in guidance that was developed for an entirely different purpose (i.e., infection control)."

The groups had been pressing CDC to issue the clarification.

In a November 2020 letter to the advisory committee, ADA President Daniel J. Klemmedson D.D.S., M.D., and Executive Director Kathleen T. O'Loughlin, D.M.D., noted that the National Academies of Sciences, Engineering and Medicine recommended that dentists and their teams be given priority access to a COVID-19 vaccine.

"There is nothing routine about dental care," wrote Drs. Klemmedson and O'Loughlin. "Delaying treatment for months, weeks, or even days can make the difference between dying early, having a life-changing abnormality and living a normal, healthy life."

For more information about the ADA's advocacy efforts during COVID-19, visit ADA.org/ COVID19Advocacy.

The ADA has created a fact sheet for dentists about the COVID-19 vaccines and has also posted a map with hyperlinks to state and local jurisdictions that contains population vaccination prioritization details, as well as the most current information about where dentists are authorized to administer the vaccine.

The ADA will continue to monitor developments related to COVID-19 vaccine approval and administration on behalf of the profession and public. Visit ADA.org/virus for the latest information.

To download the fact sheet, visit ADA.org/ virus and look under "vaccination resources."

ADA to FCC: Include dental practices in telehealth program

he ADA is again asking the Federal Communications Commission to extend the agency's COVID-19 Telehealth Program to include dental practices so that they may be eligible for additional funding from the relief bill passed at the end of 2020. In comments filed Jan. 19 on the FCC's COVID-19 Telehealth Program, ADA President Daniel J. Klemmedson, D.D.S., M.D., and Executive COVID-19 Telehealth Program. Director Kathleen T. O'Loughlin, D.M.D., said "throughout the pandemic, dentists have screened patients by phone, text and video to help determine the need for treatment" and noted the video conferences are million allocated to the program in the Consolidated Appropriations Act, "an especially effective way" to evaluate potential dental emergencies. Drs. Klemmedson and O'Loughlin also stressed that "dentists, many the January letter concluded. ■

of whom are facing significant economic challenges due to the pandemic, need access to FCC funds in order to afford teledentistry costs."

"Such costs could include software to electronically message and screen patients, upgrades to the office computer system, upgrades to the office internet, extra-oral X-ray imaging equipment, digital sensors and X-ray units, and digital cameras and intra-oral cameras," Drs. Klemmedson and O'Loughlin said.

These sentiments reiterated the Association's April 27, 2020, letter that urged FCC to reconsider its decision to limit participation in the

"The ADA is disappointed that the FCC did not follow the ADA's recommendations" and "we hope that, given the additional \$249.95 the FCC will award funding to dentists, including for-profit providers,

Invisalign® G8 offers more predictable deep-bite correction and posterior arch expansion.

Introducing Invisalign G8 with SmartForce® Aligner Activation.

Invisalign G8 is the only clear aligner system with the advantage of SmartForce aligner activation. This new generation of the Invisalign clear aligner system is designed to further enhance predictability and efficiently deliver improved clinical outcomes for the challenges you encounter most frequently.



With SmartForce aligner activation, areas on the aligner surfaces are contoured to apply forces to the tooth in the proper direction to produce the desired movement while minimizing unwanted

Improvements to predictability in:



clear aligner system. Visit Invisalign.com/G8.

Discover more about the latest generation of the Invisalign



ADA. Members Insurance Plans

WHAT WOULD YOU DO WITH AN EXTRA \$164,000?

That's how much you could potentially save with ADA Disability Income Protection Insurance.¹

What a 35-year-old male dentist typically pays over 30 years in disability insurance costs:1

\$10,000 monthly benefit with a true "own occupation" definition of disability, Cost of Living Adjustment and Residual Plus coverage \$320,994 \$262,908 ^{\$}210,128 \$205,700 ADA member \$156,742

We compared the rates for ADA Disability Income Protection Insurance with the disability insurance rates of other providers. With savings of over 50%, the value of group ADA Disability Income Protection Insurance is undeniable.

Principal

Three easy ways to see how much you could potentially save:

MassMutua

888.413.1361

ADA Disability

planspecialist@greatwest.com

insurance.ada.org

Guardian

The Standard

Eligible ADA members under age 60 can apply for this insurance plan.

¹ Lifetime costs for all carriers are based on the standard rate class for a \$10,000/month benefit with Own Occupation, Residual Plus benefits, and Cost of Living Adjustment coverage for a 35-year-old male to age 65. Competitor rates for Principal, MassMutual, Guardian, and The Standard were obtained from publicly available state department of insurance rate filing information required for individual disability income insurance policy forms typically sold to dentists by these companies along with any riders necessary to ensure a comparable definition of disability, monthly benefit amount, and other policy benefits. These competitor rates, benefits and comparisons were validated by a nationally recognized independent third-party actuarial consulting firm. The competitor rates may differ from those shown depending on the final agent commission charged. The ADA Disability Income Protection Plan insurance lifetime premium shown is the sum of all filed gender-distinct rates in effect at 11/1/20 starting at the issue age until age 65; including rate increases with age and a 36% Premium Credit, which can go up or down annually, and does not include agent commissions, which are not paid under the ADA insurance plans. Visit insurance, ada.org to see rates for other classes and options, or call an Insurance Plan Specialist for a comparison.

² Adjustments are made based on increases in the Consumer Price Index. Effective June 1, 2019, certain insurance company members of the Protective Life group assumed administrative responsibilities for the ADA Members

Insurance Plans issued by Great-West Financial."

This material is not a contract. Benefits are provided through a group policy (No.1105GDH-IPP Disability Income Protection) filed in the State of Illinois in accordance with and governed by Illinois law, issued to the American Dental Association by Great-West Financial. The ADA is entitled to receive royalties from the group policies issued to the ADA by Great-West Financial. Coverage is available to all eligible ADA members in all fifty states and US territories under the aforementioned group policy. Each Plan participant will receive a Certificate of Insurance explaining the terms and conditions of the policy. Great-West Financial is a marketing name of Great-West Life & Annuity Insurance Company, Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York, Home Office: NY, NY, and their subsidiaries and affiliates. GWL&A is not licensed in New York, but eligible members residing in New York may apply for coverage under the aforementioned group policy. ©2021 Great-West Life & Annuity Insurance Company. All Rights Reserved. RO1310506-0920

ADA* is a registered trademark of the American Dental Association and Great-West Financial* is a registered trademark of GWL&A.

ADANews FEBRUARY 8, 2021



February JADA finds opioid prescribing differences among US military dental clinics

BY MARY BETH VERSACI

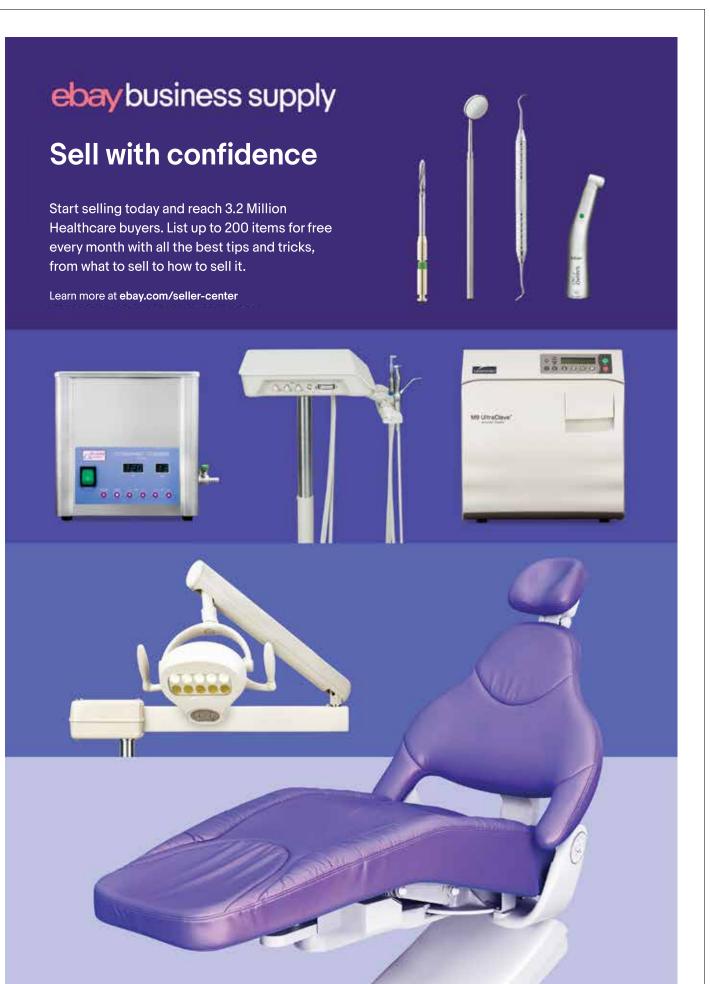
issue of The Journal of the American Dental Association found sta-System dental clinics.

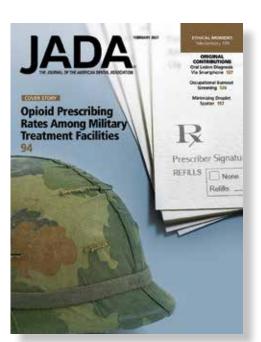
The cover story, "Opioid Prescribing

study published in the February took place from 2008 through 2017, finding opioid prescriptions were filled for 36.7% of them. Some variance in opioid prescribing tients younger than 26, and practice variables, for Surgical Dental Procedures in Dental including percentage of surgeries that were for

Clinics of Military Treatment Facilities," exam- extractions, percentage of surgeries for periined 743,459 dental surgical encounters that odontic procedures and percentage of dentists who were specialists.

Dentists at 11 of the 30 largest military treatment facilities prescribed opioids at a sistically significant differences in among the dental clinics could be explained by rate 4 percentage points higher than expected opioid prescribing among U.S. Military Health facility characteristics, including region, type while dentists at the other nine had a prescripand percentage of surgeries that were for pation rate that was 4 percentage points lower than expected. The study suggests additional research into the factors that allowed some





facilities to achieve lower prescription rates may lead to an overall decrease in opioid prescribing.

"There is no 'right' decision when weighing the benefits and risks to patients from opioid medication, but the amount of variability we have found among dental clinics suggests that there are opportunities to change practices," said corresponding author Patrick Richard, Ph.D., with the department of preventive medicine and biostatistics at the Uniformed Services University of the Health Sciences in Bethesda, Maryland. "Ideally, a realization of significant variability in rates of prescribing opioids will lead to open discussion among dental clinicians regarding the reasons for prescribing opioids and clinicians' experiences in following American Dental Association and American Association of Oral and Maxillofacial Surgeons guidelines that nonsteroidal anti-inflammatory drugs are often more effective than opioids for surgical procedures, particularly for tooth extractions."

Building on earlier policy indicating that dentists should consider nonsteroidal anti-inflammatory analgesics as the first-line therapy for acute pain, the ADA adopted a policy on opioids in 2018 that supports prescription limits and mandatory continuing education for dentists. The policy is believed to be one of the first of its kind from a major professional health organization.

For more information on how the ADA is working to combat opioid abuse, visit ADA.org/opioids.

To read the full JADA article online, visit JADA.ADA.org.

Other articles in the February issue of JADA discuss oral lesion diagnosis via smartphone, occupational burnout screening and droplet spatter minimization.

Every month, JADA articles are published online at JADA.ADA.org in advance of the print publication. ■

ADA standards committee to hold virtual meeting

Il interested parties are invited to participate virtually in the next American Dental Association Standards Committee on Dental Informatics meeting at 8:30 a.m. CST Feb. 24 on Zoom.

Committee working groups will also meet virtually throughout February.

To obtain the meeting schedule with links to join the sessions, email standards@ada.org.

PATIENT EDUCATION **MODELS**



ORDER ANY RESTORATIONS BELOW & GET A FREE PATIENT EDUCATION MODEL

















VISIT TRIDENTLAB.COM/PTEDU **TO CLAIM YOUR OFFER**

*Samples are not exact duplicates of ordered product and may not match photos. Samples will be equivalent standard versions of products ordered. No changes or special requests for samples available. No equivalent value redemption allowed. Limit one free sample per account. Sample cannot be returned for credit. Available while supplies last. Offer expires 12/31/21.

(800) 221-4831 | www.tridentlab.com

ADANews FEBRUARY 8, 2021



'Light at the end of the tunnel

OREGON DENTAL RESIDENT BECOMES FIRST DENTIST TO ADMINISTER **COVID-19 VACCINE, HIGHLIGHTS ANOTHER ROLE IN PANDEMIC**

BY KIMBER SOLANA

Portland, Ore.

yan Thrower, D.M.D., is no stranger o administering vaccines. As a fourth-year Oregon Health Science University dental student in 2019, she gave then-OHSU School of Dentistry Dean Phillip Marucha, D.M.D., a flu shot after Oregon became the first state to allow dental students and dentists to administer any vaccine to patients of any age.

But on Dec. 16, 2020, while waiting to administer a COVID-19 vaccine to cardiovascular intensive care nurse Ansu Drammeh, Dr. Thrower said she felt differently.

It wasn't nerves, said Dr. Thrower, now a first-year orthodontic resident at OHSU. It wasn't the cameras or the fact that her colleagues, classmates and Oregon Gov. Kate Brown were virtually rooting her on.

"It was because of the weight it carried,"



History: Dental resident Ryan Thrower, D.M.D., of Oregon Health & Science University, administers the COVID-19 vaccine on Dec. 16, 2020. Cardiovascular inten sive care nurse Ansu Drammeh received the Pfizer-BioNTech vaccine.

THE FOLLOWING PRODUCT IS RATED





Join the SPU movement odBurs #DamnGoodDentist #RatedDGB



that it indicated."

On Dec. 16, during a virtual press conferfirst dentist in the U.S. — and possibly the throat cancers world — to administer a COVID-19 vaccine, according to OHSU Chief Medical Officer Renee Edwards, M.D.

In addition, being a black, female dentist administering a vaccine to Mr. Drammeh, also a person of color, was not lost on her.

"Black and brown communities have been disproportionately affected by this pandemic," Dr. Thrower said. "It was important for our point of care. communities to see people who look like them who trust the vaccine. We set a tone as health

Administration of vaccines by dentists in Oregon became possible on May 6, 2019, when Ms. Brown signed into law Oregon House Bill munities are safe. 2220, which added the prescription and administration of all vaccines

It was important for

people who look like

them who trust the

our communities to see

vaccine. We set a tone as

- Ryan Thrower, D.M.D.

health care providers.

into a dentist's scope of practice.

The Oregon Dental Association, which helped draft the bill, worked with OHSU the Oregon Health Authority and the Oregon Board of Dentistry to create a training program for dentists who wished to provide vaccinations in their practice. As of December 2020, about 100 Oregon community dentists and 200 OHSU dental faculty and stu-

dents had completed the training.

Dr. Thrower said the training program, which included a self-directed online module and inperson and hands-on training, only took her about three days to complete.

The Oregon law sought to help the state reach specific health goals, including increas- Mr. Drammeh. ing the number of Oregon adults receiving

school-age children receiving vaccines; and, of particular interest to some dentists, adminence by Ms. Brown, Dr. Thrower became the istering the HPV vaccine to prevent oral and

> In addition, the ADA House of Delegates passed a resolution in 2020, offering its support to dentists who are seeking to administer vaccines. Resolution 91H-2020 states that dentists have the requisite knowledge and skills to administer critical vaccines that prevent lifeor health-threatening conditions and protect the life and health of patients and staff at the

> Dr. Thrower said dentists are not trying to replace other health care professionals who typically administer vaccines. However, dentists can play a role, especially amid the COVID-19 pandemic, to ensure their com-

For now, the state of Oregon remains in

Phase 1 in its vaccine allocation plan, which is focused on those who work in health care.

Dr. Thrower received her first CO-VID-19 vaccine injection by mid-January. When the COVID-19 vaccination becomes available to the general public, she'll be ready to do her part.

"We are equipped to handle medical emergencies," she said. "We also see our patients more regularly than other doctors, so this

has opened another pathway for people to get vaccinated."

During the December press conference. it took Dr. Thrower less than two minutes to sanitize her hands, clean the injection site, administer the shot and place the Band-Aid on

"He was the real MVP," Dr. Thrower said. ■



Ignite Inspiration. Spark Joy. Create Memories.

At SmileCon[™], we'll give you more time to do what makes you smile—seeing what's new in dentistry, hearing firsthand from top experts and connecting with an Ahhh-mazing dental community.

Here's a hint of what you can expect:

- · A streamlined course schedule
- · A reinvented exhibit hall. Dental Central
- · New, simplified learning formats
- · Lots of fun!

Gear up for SmileCon, Oct. 10-13 in Las Vegas! SmileCon.org



SMILECON is a trademark of the American Dental Association.

ADANews ADANews 12 **FEBRUARY 8, 2021**



GOT



DENTAL



SCRAP?



800-523-0968

GarfieldRefining.com

Labor law posters, dental communication book keys to practice management

■ he ADA's labor law poster subscriptions and an updated dental communication book seek to make interaction with staff and patients hassle-free, so dentists can focus on doing what they do best.

Each labor law subscription includes one federal poster and one state poster, and subscribers will automatically receive revised posters — at no additional charge — whenever a mandatory state or federal change occurs.

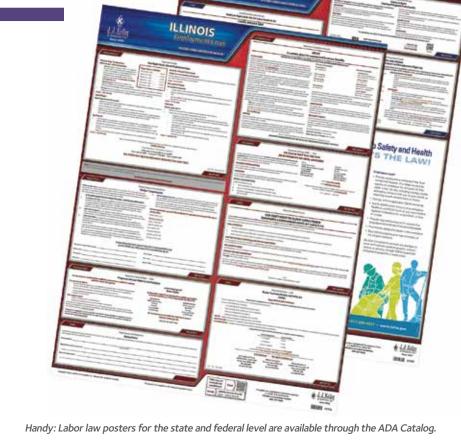
Subscribers can sign up for one year or three years of automatic updates delivered to their offices.

The posters are available in English and Spanish for all 50 states, plus Washington, D.C., and Puerto Rico: ensure federal and state compliance; and if there are state or federal changes, posters ship within 30 days.

Also offered on the ADA Catalog is the revised book "Dental Communication: Letters, Templates and Forms " which includes more than 150 templates that can be used for many methods of communication, including letters, press releases, newsletter items and social media posts.

This book has been reorganized and updated to reflect the situations dental practices may encounter during closures for catastrophes such as global pandemics.

- It includes new communications for important issues such as:
- The closing and opening of dental practices



- An overview of a practice's infection control that have been taken
- "Welcome back" messages so patients know dentists are open for appointments and ready to help get their oral health back on track.

Save 15% on ADA Catalog products by using protocols and assurance of the measures promo code 21103 by April 9. The Labor Law Posters don't qualify for discounts because of their introductory pricing

> Search for the products by entering the name into the Catalog's search engine. ■

Coding for implants webinar available on demand

ADA OFFERS RESOURCES TO SUPPORT, INFORM DENTAL **TEAMS ON PROPER CODING**

BY DAVID BURGER

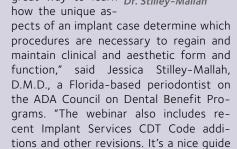
nere is a common misperception to document services delivered are always in one category of service. However, for example, documenting and reporting implant case procedures from ini- cer, D.D.S., a South Carolina-based oral and diagnostic codes specific to dentistry. To tial diagnosis and treatment planning through maxillofacial surgeon who is a past chair order the CDT 2021 book, app or the CDT placement of the definitive prosthesis requires CDT Codes from several different categories of service — including Diagnostic, Oral and Maxil- cades. Linda Vidone, D.M.D., a Massachulofacial Surgery and Adjunctive, as well as Implant Services.

Fortunately, the ADA has a free ready-towatch educational webinar for dentists and gram's content. their staff on implant case coding that fea-

proper coding for patient records and claim submissions. The webinar is

available at Success. ADA.org/en/dentalbenefits/implantcase-procedurecoding-webinar. "The webinar is

great way to learn Dr. Stilley-Mallah how the unique as-



Dr. Stilley-Mallah is among the webinar's presenters, along with James E. Merof the council and has been active in code maintenance nationally for nearly two de- or email msc@ada.org. vices" chapter, also contributed to this pro-

All additions, deletions and revisions of tures various real-life clinical scenarios and the CDT codes went into effect Jan. 1.

Staff from the Center for Dental Benefits, Coding and Quality can also help dentists with CDT coding questions and concerns. Call the ADA at 1-800-621-8099, visit ADA.org/cdt or email dentalcode@ada.org for assistance. Other online resources on CDT coding are available on the ADA's Coding Education webpage. available at ADA.org/en/publications/cdt/ coding-education

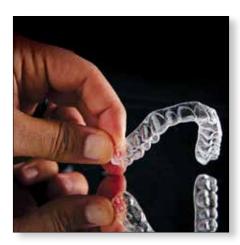
The CDT 2021 and Coding Companion with the CDT 2021 app is on sale through the ADA Catalog. In the Coding Companion, the educational publication that illustrates how the CDT Code is used function," said Jessica Stilley-Mallah, to document and report services, dental D.M.D., a Florida-based periodontist on team members can find the latest addithe ADA Council on Dental Benefit Pro- tions and changes to the CDT Code and grams. "The webinar also includes re- information that is critical for patient

The portable ADA CDT 2021 app inthat all the CDT codes one needs to help coding and claim submission run cludes the most up-to-date 2021 CDT codes as well as coding scenarios and questions and answers from the Coding Companion, as well as the ICD-10-CM Coding Companion, visit ADAcatalog.org

> Have other questions about dealing with setts-based periodontist and author of the dental insurance? The ADA has informa-CDT 2021 Coding Companion "Implant Ser-tion and resources to help dentists address and resolve even their most vexing dental insurance questions at ADA.org/ dentalinsurance. ■

> > —buraerd@ada.ora

PRODUCTNEWS



Combining clinically superior planning capabilities with state-of-theart manufacturing, SureSmile Aligners and digital planning software deliver a complete, clinician-controlled clear aligner treatment solution for you and your patients. SureSmile Aligner software accepts STL files from all scanning sources to ensure you get the most out of your scanning investment and to achieve an incredible aligner fit. Learn more at dentsplysirona.com/SureSmile today.

> **DENTSPLY SIRONA** 888-672-6387 dentsplysirona.com/suresmile



warm it, Flow it, Sculpt it! VOCO is excited to introduce VisCalor bulk, the world's first thermo-viscous bulk-fill that offers a unique 2-in-1 restorative Once warmed, VisCalor bulk delivers the viscosity of a flowable, then cools to body temperature once placed—offering the immediate sculptability of a packable and eliminating the need for a separate base or liner, multiple increments and/or an occlusal capping layer to deliver fast, high-quality, long-term results.

> **VOCO AMERICA INC** 888-658-2584 www.vocoamerica.com



stablished in 1892, Garfield Refining is a leading precious metals refinery located in Philadelphia, Pennsylvania. Garfield provides dental scrap refining and recycling services to dentists across North America and offers convenient shipping and payment options. Family-owned and operated for generations, Garfield prides itself on the decades-long relationships it has built with dental professionals.

> **GARFIELD REFINING** 800-523-0968 www.garfieldrefining.com



ook what our customers are saying about The Best Postcards – "Working with Ashley at Best Postcards was fantastic. She ensured I was hitting my target audience with multiple trips to the drawing board. The end result has jumpstarted my practice. In three months it generated 34 new patient referrals with production of \$37,500."

> THE BEST POSTCARDS 888-835-8807 www.thebestpostcards.com



he Isolite is your one-stop solution I for safe, efficient procedures, reducing risk and providing isolation, llumination, retraction and suction all at the same time. Studies show that the Isolite system decreases chair time by up to 48%, allowing you to run a more safe and efficient practice. Reduce aerosols, improve productivity and increase safety with the Isolite 3, Isodry, Isovac and the full-line of Isolite mouthpieces.

> HENRY SCHEIN DENTAL 800-372-4346 henryscheindental.com/isolite



heraBase is a dual-cured, calcium and fluoride releasing, self-adhesive base/liner. TheraBase contains MDP, chemically bonds to tooth structure, and utilizes THERA technology. It is radiopaque, allowing for effective identification on radiographs. Its dualcure ability ensures the material will cure even in deep restorations where light cannot reach!

> 800-247-3368 www.bisco.com

ADANews ADANews FEBRUARY 8, 2021 FEBRUARY 8, 2021

ADA Member Advantage endorses Office Depot as office supply provider

lected Office Depot as its ex- professionals. clusively endorsed office supply provider for Association members.

The endorsement allows ADA members to save up to 75% on a range of products from the Office Depot Best Value list, which program manager of Office Depot. includes items such as coffee, paper, cleaning supplies, office chairs, ink, batteries and option of shopping online with various delivtrash liners. Members will also receive free ery options or shopping in any Office Depot next business-day delivery, according to ADA Member Advantage.

"Dental offices often don't order the kind ing on a range of supplies. of supplies carried by Office Depot in great enough quantities to take advantage of bulk discounts," said Deborah Doherty, chief executive officer of ADA Member Advantage. "Through this program, our members, as well ferred pricing and can realize real cost savings."

In addition, Ms. Doherty said, Office Depot will be offering members dedicated work with them to provide guidance and help uncover additional cost savings for their

sources to help run their businesses through

DA Member Advantage an- approximately 1,200 retails stores, an online nounced Jan. 21 that it has se- presence and thousands of dedicated sales

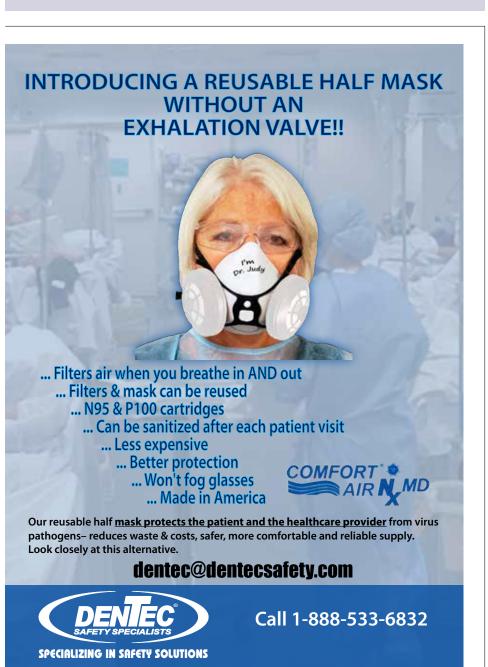
> "We believe that dental offices will find us easy to work with and benefit from the peace of mind our program flexibility offers," said Sarah Glazier, Healthcare Buying Groups

> ADA members, Ms. Glazier said, have the or OfficeMax store with their store purchasing card to receive negotiated contract pric-

> "We really believe that we can help ADA dentists save time and money while offering access to a wide variety of quality products," Ms. Glazier said

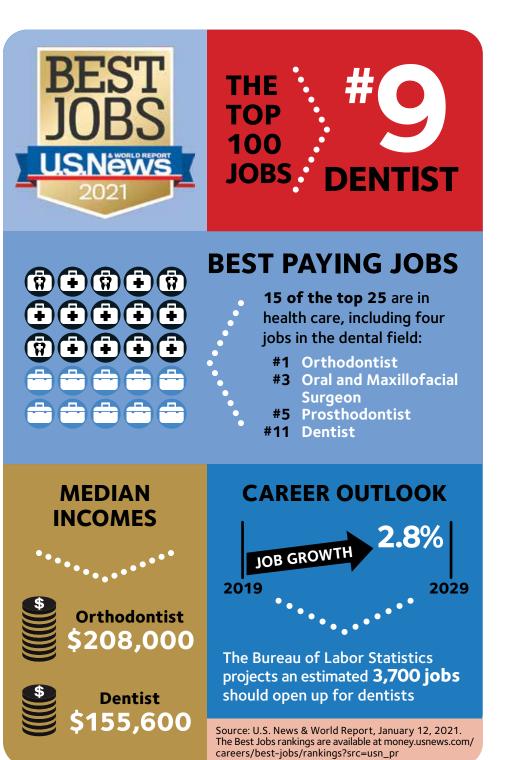
Association members can also take advantage as their staff and family, have access to pre- of Office Depot's convenient payment options, including single account billing or consolidated billing for practices with multiple locations.

To register an account and start receiving customer service representatives who can member savings, visit ADA.org/officedepot. From their account, members can download the Office Depot store purchasing card and use it during checkout when Through its banner brands Office Depot making a purchase. For specific questions, and OfficeMax, as well as others, the com- ADA members can contact Office Depot at pany offers its customers the tools and re- 1-855-337-6811, ext. 12654 or email latoya.hughes@officedepot.com. ■



U.S. News & World Report: Dentists continue to have one of top 10 best jobs

PROFESSION NO. 9 IN RANKINGS AS HEALTH CARE JOBS DOMINATE LIST



BY DAVID BURGER

entistry remains among the top 10 obs in America, according to rankngs published Jan. 12 by U.S. News & World Report.

Dentists are No. 9 on the list of the publication's 2021 Best Jobs, with health care jobs dominating the overall list.

The global pandemic has reinforced the need and value of health care professionals, said Antonio Barbera, consumer advice editor at U.S. News & World Report.

"With health care being more critical than ever, the job outlook for the sector is positive, with 42 of the 100 Best Jobs in health care or health care support roles," Mr. Barbera said. "Dentists rank ninth in the 2021 Best Jobs rankings due to a high median salary, low unem-

ployment rate and excellent work-life balance." After ranking No. 3 since 2017, physician assistant captured the No. 1 spot, while software developer landed at No. 2 after topping the list for three consecutive years. Nurse practitioner followed at No. 3. with medical and health services manager debuting in the top 10 at No. 4.

To calculate its list of Best Jobs every year, U.S. News & World Report identifies jobs with the greatest hiring demand. Jobs are then scored using seven component measures: 10year growth volume, 10-year growth percentage, median salary, employment rate, future job prospects, stress level and work-life balance.

The listings largely draw from data from the U.S. Bureau of Labor Statistics. The most recent data available is from 2019, and was released in March 2020, so it pre-dates the coronavirus pandemic. The Best Jobs rankings are available at money.usnews.com/ careers/best-jobs/rankings?src=usn_pr. ■ -burgerd@ada.org

how to relieve dental insurance headaches

DENTAL INSURANCE HUB WILL POINT MEMBERS TO READY-TO-USE RESOURCES

New series seeks to share guidance on

BY DAVID BURGER

DA News is launching a new series called Dental Insurance Hub to help dentists and their dental teams overcome dental insurance obsta-



cles so they can focus on patient care.

The series of articles, kicking off in March, will provide members ready-to-use dental insurance solutions and share advocacy that helps the profession hold dental insurance companies accountable so dentists can concentrate on what they do best.

"Most dentists are burdened on a daily basis by dental insurance issues," said Randall Markarian, D.M.D., chair of the ADA Council on Dental Benefit Programs, "Understanding the landscape and trends in the dental insurance industry helps us manage our practices better, as well as advocate strongly for our patients.

Expanding the focus of the recently retired Decoding Dental Benefits series of ADA News articles, the Dental Insurance Hub series will demonstrate the impact of ADA efforts on dental insurance issues, which members often cite as one of their biggest headaches. The series provides guidance and resources to help dentists and their staff solve the challenges that have become an unfortunate part of doing business with dental insurance carriers

Understanding the landscape and trends in the dental insurance industry helps us manage our practices better. - Randall Markarian, D.M.D.

Dentists are burdened by multiple administrative tasks related to dental insurance coverage. Dental practices are encumbered by coordination of benefits, verification of eligibility and coverage, credentialing, audits, claim submissions, and electronic claims payment, all of which increase interference in the doctorpatient relationship and create administrative burdens — the primary causes for dentist dissatisfaction with dental insurance.

Future topics of the series include:

- New efforts in state-based advocacy related to dental benefits by the FIIST (Fight Insurance Interference Strategic Taskforce) and other advocates at the local, state and federal level
- The ADA credentialing service, powered by CAOH ProView, which makes it easier to submit

and maintain credentials in one central place.

- The ADA-endorsed Bento, a start-up technology company with features that include guaranteed digital payments, instant pretreatment estimates, real-time patient eligibility and in-office membership plans
- The Competitive Health Insurance Reform Act, legislation that repeals the McCarran-Ferguson antitrust exemption for health

year. The law is the "culmination of a multiyear effort by several organizations, including the American Dental Association, to persuade Congress that health care insurance, including dental plans, should no longer be protected

insurance companies, became law earlier this

Vist the website at ADA.org/dentalinsurance. Staff from the ADA can help dentists with CDT coding questions and concerns. Call the ADA at 1-800-621-8099, visit ADA.org/cdt from some of the federal antitrust laws," according to a statement from ADA President or email dentalcode@ada.org for assistance. ■ Daniel J. Klemmedson, D.D.S., M.D.

The ADA has a new online web spot for dental

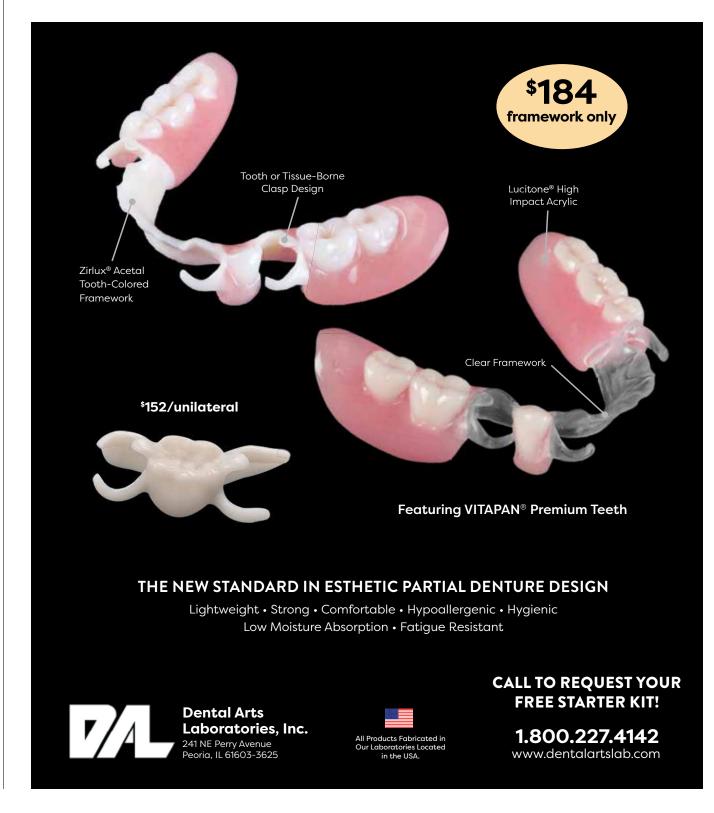
insurance information that can help dentists ad-

dress and resolve even their most vexing questions.

—burgerd@ada.org

DAL SECOND NATURE

METAL-FREE PARTIAL DENTURES WITH CLEAR OR TOOTH-COLORED FRAMEWORKS





Green Bay scores touchdown for community water fluoridation

WIDESPREAD SUPPORT FROM ACROSS COUNTRY SPURS POSITIVE VOTE FROM CITY COUNCIL

BY DAVID BURGER

Green Bay, Wis.

mmunity water fluoridation can sometimes be a strictly local issue, but the nature of virtual meetings has allowed that issue to be debated — and fought for — by those who live thousands of miles away.

The Green Bay, Wisconsin, City Council, after several hours of virtual testimony and scores of letters over the past few months, voted 9-3 to reaffirm community water fluoridation on Dec. 1, 2020, after members of the dental and oral health community stepped up across the nation to share the best science about the practice

Green Bay, home of the Packers, is the thirdlargest city in the Badger State, with more than 100.000 people residing within city limits. The water utility also serves villages in the greater metropolitan area.

John Dane, D.D.S., Missouri state dental director, wrote a letter to the council before the vote. After the vote. Dr. Dane said he was glad he pitched in

"Green Bay opened the discussions to people from outside their service area," Dr. Dane said. "I was alerted to this and that anti-fluoridationists were planning on stacking the speakers list. While I wasn't able to get on the speakers list, I could write a letter. I encouraged my staff to do the same and they all wrote letters. So we sent six."

California State Dental Director Javanth Kumar, D.D.S., member of the ADA's National Fluoridation Advisory Committee, applauded the council's vote.



Oral health disparities are profound within the U.S. population, and advancing equity to eliminate these disparities is central to the overall goal of improving population health.

> - Jayanth Kumar, D.D.S.

"Oral health disparities are profound within



overall goal of improving population health," he said. "Community water fluoridation is one of the best population-based interventions that is safe, reaches a large proportion of the population and is cost-saving."

WIDESPREAD SUPPORT

On top of support from around the country was advocacy from those at home. The Wisconsin Dental Association, with support from the ADA, lobbied for the continuation of community water fluoridation in Green Bay.

"This is an issue that will directly impact the oral health in Green Bay," said Mark S. Paget, executive director of the Wisconsin Dental Association, in a letter to the council.

Erika Valadez, dental practice and government relations associate with the Wisconsin Dental Association, credited an interprofessional response to turning the tide.

"The WDA is part of a Fluoride Response Team that works together to battle anti-fluoride efforts throughout Wisconsin. Members of this team include Department of Health Services/Oral Health Program staff, Wisconthe U.S. population, and advancing equity to sin Oral Health Coalition. American Fluorida-

Department of Natural Resources, Oral Health Partnership and other local professionals who work together on educating council and committee members on the benefits of fluoridation for their community."

The Wisconsin Oral Health Coalition urged the council to continue fluoridation, using not only public health benefits but also budgetary reasons to buttress their cause

"Green Bay spends \$30,505.12, or 22 cents per resident, to provide this prover public health benefit to 140,000 individuals," according to a letter sent to the council from the Wisconsin Oral Health Coalition "Delta Dental of Wisconsin ... compared claims data from Delta Dental of Wisconsin members residing in communities with and without community water fluoridation. They estimate fluoridation saved Wisconsin residents more than \$6.1 million in 2011 by reducing the need for fillings, crowns or othe costly procedures."

'LOW-COST, HIGH-IMPACT'

According to the Centers for Disease Contro and Prevention, Mr. Paget said, communities of 1.000 or more see an average estimated reeliminate these disparities is central to the tion Society, local health departments, the turn on investment of \$20 for every \$1 spent

on water fluoridation. Communities served by fluoridated water save an average of \$32 per person a year by avoiding treatment for carries, he added.

FEBRUARY 8, 2021

"Community water fluoridation is the best low-cost, high-impact way for [municipalities] to maintain optimal oral health in our communities," Mr. Paget said.

Nearly 90% of the population in Wisconsin on public water supplies has access to the benefits of optimal levels of fluoride, said the Wisconsin Oral Health Coalition

Russell Dunkel, D.D.S, Wisconsin state dental director, cautioned that while the vote was a win for pro-fluoridation advocates, it does not mean that at a later date a move to terminate fluoridation could possibly resurface.

"Even pre-COVID we were already dealing

with a vast number of social and health inequities and with access to dental care being no exception," he said. "Now post-COVID, dental offices have to change their way of practicing and scheduling and as a result the Medicaid and Dr. Dane uninsured popula-

tion will now suffer

even greater bar-

riers to accessing

dental care. With

all these barriers

to health care es-

pecially for the un-

der-resourced and

vulnerable popula-

tions, now is defi-

nitely not the time

to remove a prov-

en safe and cost-

effective method

for reducing decay.

To emphasize the

magnitude of this

problem, commu-

nity water fluori-

dation may be the

only dental treat-

ment many of these

for the near future.

individuals receive





SCIENCE-BASED DECISION

Green Bay City Council Alder Lynn Gerlach said during the council meeting that she had received more than 140 emails from both sides prior to the vote and used studies presented to her by anti-fluoridation advocates and fluoridation advocates to make her decision.

"I'm trying to make a decision on the basis of science, not politics or philosophy,"

She continued: "All of my grandparents wore full dentures — none had any teeth left. I was raised in Grand Chute [in Wisconsin] with a private well, with no fluoride — and by the end of my college years, I had a cavity in every tooth. My children were raised on military installations in the continental U.S. and in Green Bay, where we always had community water fluoridation. Each one had only one cavity by college graduation."

As for the largely discredited studies presented by anti-fluoridation activists, Ms. Gerlach said, "I think perhaps we have been snookered."

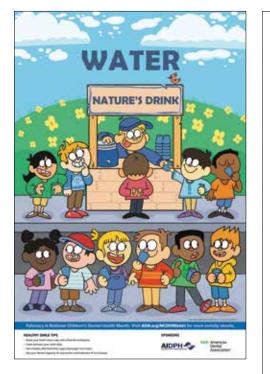
For more information on fluoride and ADA advocacy of community water fluoride, visit ADA.ora/fluoride.

—burgerd@ada.org

CHILDREN continued from page 1

for American youth," wrote Lon W. Morrey, D.D.S. in a 1955 editorial for The Journal of the American Dental Association. "But it may be expected that such observance in more communities will motivate more parents, and other adults, to recognize the seriousness of dental disease to children and motivate greater demand for more and better methods of preventing such disorders."

National Dental Health Day "made a definite impact on America's consciousness." Dr. Morrey continued, "and National Children's Dental Health Week is a natural vehicle for carrying the message of preven-



tive dentistry into every home, school and institution in the community. It is a vehicle which may carry information regarding the causes of dental caries, the harmful effects of sweets, the beneficial effects of fluoridation, early and regular dental care, proper home care and diet."

"The House of Delegates, acting on the recommendations of the national, and several state councils on dental health, is to be commended for its promptness in providing this vehicle. May each dental society load it to capacity, drive it wisely and use it efficiently," the article concluded.

Educating the public that scheduling regular dental visits helps children to get a good start on a lifetime of healthy teeth and gums never gets old.

> - Jessica Meeske, D.D.S.

In 1964 and 1965, the ADA gained a huge boost in national exposure, when the Association cosponsored episodes of "The Dick Van Dyke Show" as part of National Children's Dental Health Week, according to the ADA book, "150 Years of the American Dental Association: A Pictorial History, 1859-2009." The 1975 observance featured Casper the Friendly Ghost, and the 1985 observance featured Kermit the Froq, who was charged with recruiting Tooth S.L.E.U.T.H. Inspec- of the dental team, a teacher tors, which stood for Start Learning to End or a parent, the ADA has free Unhealthy Tooth Habits.

When the event again expanded in 1981, this time to a month-long celebration, ADA reported "unprecedented activity at state and local levels.

Since then, the event has continued to grow, and NCDHM messages and materials have now reached millions of people in communities across the country.

"Educating the public that scheduling regular dental visits helps children to get

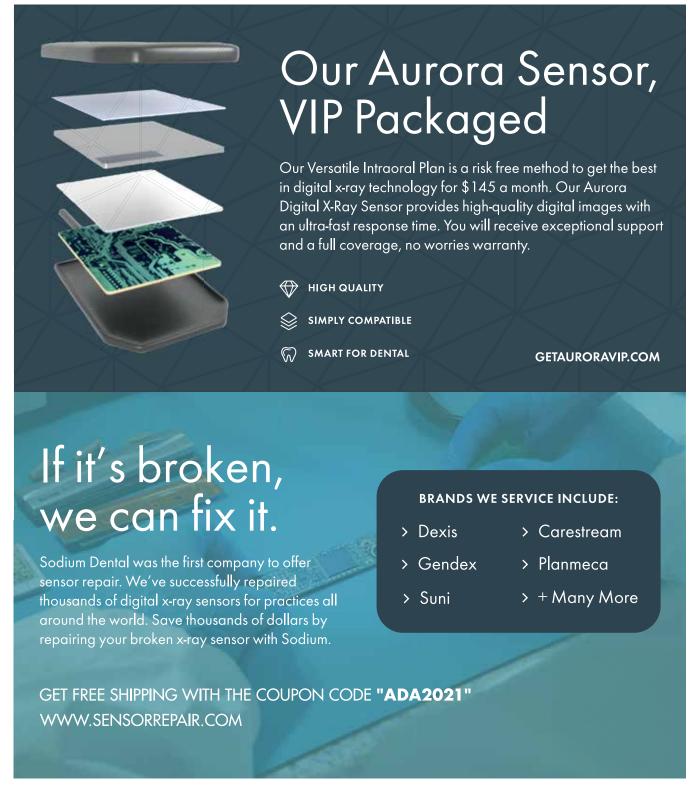
a good start on a lifetime of healthy teeth and gums never gets old," Dr. Meeske said. "Whether you're a member online resources that can help vou with oral health presentations, ideas for the classroom, and activity sheets that can be used as handouts."

more information, visit ADA.org/NCDHM or email ncdhm@ada.org. ■

—garvinj@ada.org







Contact Us

> sales@sodiumdental.com

> 1-800-821-8962

> www.sodiumdental.com





BY BRIAN SHUE, D.D.S.

person of color walks down a quiet street in a suburb. A passing car slows down to a crawl. The driver alares, shouts something unintelligible, then drives off. Was it a racial slur?

Or how about this? A person reads an article about COVID-19 in a respected journal which begins with the words: "The Chinese Coronavirus COVID-19..." Was that appropriate?

Those are true stories. Unfortunately, examples like those are becoming more common in the U.S. because of heightened racial tensions. After a white police officer killed a Black man named George Floyd, our country's beliefs and actions have been challenged.

Yet some types of racism are subtle. As the impact of the coronavirus is felt by our country, there are increased incidences of anger blaming Americans of Asian descent for caus-

The World Health Organization created best practices on naming new diseases to avoid stigma and any possible negative impact to any groups or areas of society. Disease names such as swine flu or even Legionnaires' Disease would not be permitted today.

So it is inexcusable when a news commentator or public figures refer to the COVID-19 disease as "Kung Flu." Additionally, COVID-19 is caused by the coronavirus SARS-CoV-2, not "China virus" or "Chinese coronavirus." That is racially insensitive. And it personally

correct one's own actions.2

was hurtful.

Full disclosure: I am Chinese American. And

neighborhood. Did I confront that driver? No.

rial? That was also me. I contacted the writer

who used the racially insensitive wording. We

had an open and honest discussion. The writ-

er said there was no intention to offend and

would have removed it if the writer knew it

That is a signature characteristic of a micro-

aggression. The organization immediately re-

tracted the article from the publication. Writing

about this subject even made me recall events

Microaggressions, especially noticeable dur-

ing this pandemic, can have negative effects.

We need to be self-aware of our personal bi-

ases. They should not be allowed to affect our

ability to provide the best dental care possible

to vulnerable populations. This can greatly af-

fect our standing in our communities and the

success of our practices. Understanding micro-

aggressions and recognizing they exist in our

Dr. Shue is the associate editor for the

Journal of the California Dental Associa-

tion and the president of the American As-

everyday interactions is a first step.

that I have not thought about for decades.

And the person that read the offensive edito-

The use of racially insensitive words is a form of "racial microaggression." Microaggressions have been defined as commonplace verbal indignities. They are intentional or unintentional, hostile, derogatory insults that target a

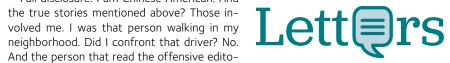
Microaggressions reduce inclusion. They increase divisiveness. They reinforce bias and prejudices. They decrease empathy. And they are deceptive and insidious. Exposure to microaggressions leads to more than just feeling slighted. It has been shown to lead to exhaustion and decreased mental, emotional and physical well-being. Microaggression can be directed at any marginalized group, based on color, sex, religion or other characteristics. It's not just about race. It's about

Microaggressions are detrimental to providing health care. And they are pervasive. One study found microaggressions were seen or experienced by a majority of first-year medical and dental students. Picture this scenario:

LETTERS POLICY: ADA News reserves the right to edit all communications and requires that all letters be signed. The views expressed are those of the letter writer and do not necessarily reflect the opinions or official policies of the Association or its subsidiaries. ADA readers are invited to contribute their views or topics of interest in dentistry. Brevity is appreciated or those wishing to fax their letters, the number is 1-312-440-3538; email to ADANews@ada.org.

The disease of microaggressions





HHS APPOINTMENT

The story "ADA Supports Becerra for HHS Secretary," (ADA News Jan. 14, ADA.org/ adanews) is disturbing on several levels. ADA President Daniel Klemmedson maintains that "he (Mr. Becerra) knows that dentistry is essential health care for Americans." I have been unable to find any statement by the HHS nominee that supports that statement.

The rationale for Drs. Klemmedson and O'Loughlin's pronouncement that Mr. Becerra possesses an "in-depth understanding" of the country's health care system ignores one fact: Mr. Becerra has no direct health care experience — he is a lawyer/politician.

The New York Times reports that in 2017, Becerra reiterated that he "absolutely supports a policy that would move all Americans to one government-run health plan."

That admonishment, combined with Becerra's long history of being President Obama's point man on implementation of sociation of Dental Editors and Journalists. the Patient Protection and Affordable Care

Act of 2010 (a.k.a. "Obamacare") as well as a co-sponsor of H.R. 676, the Medicare for All Act, is a clear indicator that he would not consider dentistry as an essential service for all Americans.

It's been 10 years since the Patient Protection and Affordable Care Act of 2010 was passed and what have we learned? We now know that government intervention is no panacea for the problems of delivering health care to Americans, particularly in the current COVID-19 world in which we find ourselves. Obamacare has resulted in higher deductibles. increased costs, limited plan options (some states have only one plan available) and a reduced choice of practiticioners for citizens. Why would the ADA aid and abet dentistry suffering a similar fate?

President Biden presents Becerra as a "moderate" and nothing could be further from the truth. ADA leaders need to understand that Medicare for All is designed to end private health/dental insurance, an event that would destroy dentistry as we know it.

> Gary E. Herbeck, D.M.D. Merritt Island, Florida

Dr. Charles A. McCallum, 2006 ADA Distinguished Service Award recipient, dies at 95

LONGTIME EDUCATOR: 'I'VE BEEN SO FORTUNATE TO HAVE CHOSEN DENTISTRY AS A CAREER'

BY KIMBER SOLANA

Vestavia Hills, Ala

harles A. "Scotty" McCallum, D.M.D., M.D., the 2006 recipient of the ADA Distinguished Service Award, died Jan. 16. He was 95.

For more than 60 years, Dr. McCallum dedicated his professional life to dental education and organized dentistry, serving as former president of the University of Alabama at Birmingham and as the first ADA commissioner on what is now The Joint Commission, the oldest and largest standards-setting and accrediting body in health care.

For his achievements as an educator and in leadership and service, he received the Association's highest individual award established the ADA Board of Trustees.

"I've been so fortunate to have chosen dentistry as a career." Dr. McCallum told ADA News in 2006 after receiving the ADA Distinguished Service Award. "The people who have won this award — Dr. Harold Hillenbrand, Dr. Bob Shira, Dr. George Paffenbarger and more — I am flattered to be among them.



Dr. McCallum: "We're here because God put us here to make this a better world and a better place and to be kind to other human beings. It's a beautiful, beautiful challenge."

A native of North Adams, Massachusetts. who considered himself an adopted southerner, Dr. McCallum earned his dental degree from Tufts College Dental School in 1951 and his M.D. from the University of Alabama Medical College in 1957.

At the University of Alabama, he taught both medicine and dentistry, eventually rising to dental school dean and chief of oral and maxillofacial surgery at the schools of dentistry and medicine.

At the University of Alabama at Birmingham, which became part of the University of Alabama system in 1969, Dr. McCallum served as vice president for health affairs and director of the UAB Medical Center. He would later serve as president of the university from 1987-93. In 1996, the university would name the McCallum Basic Health Sciences Building in his honor.

"Our university family and the Birmingham community have lost a fierce advocate and wonderful friend," said UAB President Ray L. Watts, in a news release. "Scotty believed in the people of this university, their work and their mission to provide a quality education [to] all and to build a medical facility that could care for people of our state and beyond."

In 1979, Dr. McCallum became the first the American Association of Oral and Maxil-ADA commissioner of the Joint Commission on the Accreditation of Healthcare Organization Board — now called The Joint Commission. He spent 12 years on the commission, including

Although Dr. McCallum stopped accepting private patients in 1995, he continued to teach and remained busy. He served as president of

two years as chair of the board.

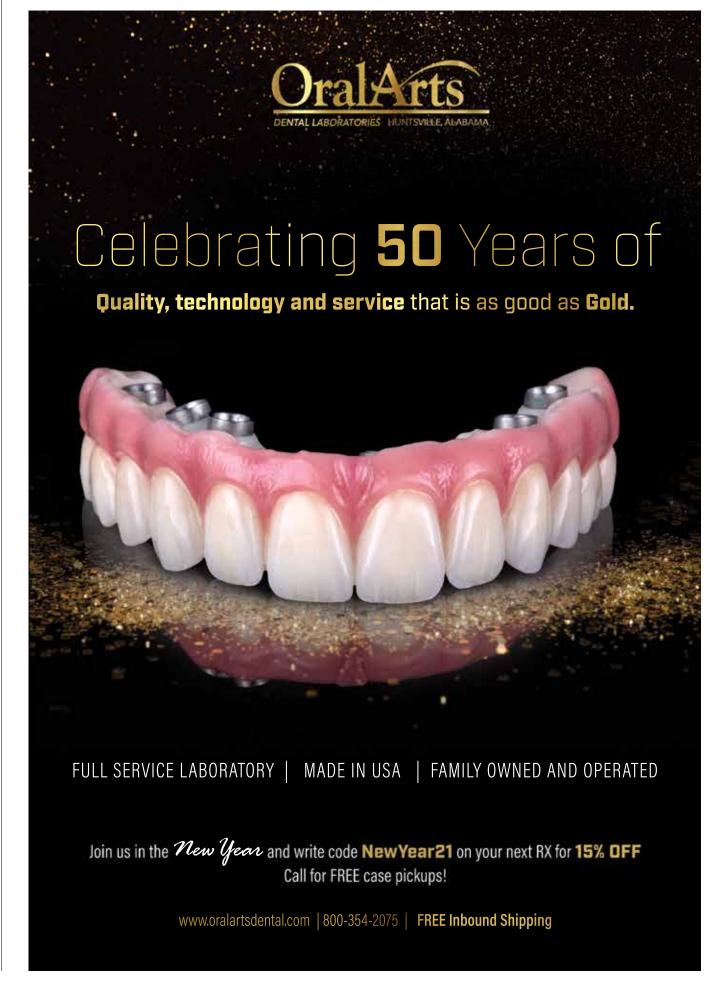
lofacial Surgeons, the American Association of Dental Schools (now the American Dental Education Association) and the Southern Conference of Dental Deans and Examiners. He also served as chairman of the Association of Academic Health Centers and was elected twice as mayor of Vestavia Hills, Alabama.

UAB, in a news release, shared what Dr.

McCallum once said on what brings him joy as he accepted a lifetime achievement award from Birmingham's Vulcan Park and Museum in 2018.

"What I love doing is working with the people in this community who are so wonderful." he said. "I'm lucky that I came to Birmingham back in 1951. When you're making other people happy, I think that's so important. We're here because God put us here to make this a better world and a better place and to be kind to other human beings. It's a beautiful, beautiful challenge."

Dr. McCallum was preceded in death by his wife, Alice; his parents, sister and brother. He is survived by his four sons and their families, including eight grandchildren and three great-grandchildren. Due to COVID-19, the family held a private service Jan. 25 at Vestavia Hills United Methodist Church.



For advertising information, call: 877.394.1388 or email us at: adanews@russelljohns.com

Disclaimer: Classified advertisements in ADA News are limited to job opportunities for dentists and auxillaries, continuing education, professional services, practice and equipment sales and offices for rent. Advertising that appears to discriminate on the basis of race, religion or gender will be rejected. The publisher reserves the right to decline, withdraw or edit copy at its discretion.

Opportunities Available

FLORIDA — General Dentist. FT Associate needed to join our well established dental office. Please email ${\bf resume: lake side family dental care @}\\$ yahoo.com or call: (352) 686-1122.

FLORIDA — General Dentist position at Park Family & Cosmetic Dentistry in Naples, Florida. Practice is independently owned and operated. Close to sunny beaches and downtown 5th Avenue. Contact JoAnn: (239) 572-4208, Jtoppin@ myparkdental.com

 ${\bf MISSOURI-General/Pediatric}$ Dentist. Multi-location Pediatric Dental office hiring full or part-time general or pediatric dentist. Compensation dependant on experience. 25-30% of production which includes hygiene. Locations in Columbia, Wentzville and Brentwood Missouri. Email adc. dentalapplicants@gmail.com for

multi-specialty private practice. We are known in the communi for state-of-the-art, quality dental care for over 30 years. Join of team of highly skilled specialists in a great work environment with ional support staff and trained clinical assistants. You will have the ability to focus on quality patient care while we take care of the administrative responsibilities. Join our practice for a great opportunity to learn and grow within a patient-centered practice while being financially rewarded. Send resume to: info@windsordental.com or call: (845) 565-6677. Visit: www.Windsordental.com.

NEW YORK — Associate, Private practice in Bayside Queens is looking for a part-time associate with at least 2 years of experience to work one or two days a week doing general dentistry. Willing to train the associate with all the newest and latest technology. Contact our office at (718) 423-7009, Monday to Saturday from 9 to 5.



Contact us today! 877.394.1388 adanews@ russelljohns.com

Opportunities Available

PSISM

HEALTH

GENERAL DENTISTRY OPPORTUNITY COLUMBIA, SC

Prisma Health, the largest not-for-profit health system in South Carolina, is seeking a general dentist who graduated from a CODA-accredited dental school and completed a CODAccredited GPR or AEGD with hospital (acute care) experience to accretized OFK of NEO Will floshiful deduce care) experience to join a well-established team of dentists and resident dentists in Columbia, South Carolina. Prisma Health – Midlands Department of Dentistry is a well-respected busy practice located on the campus of Prisma Health Richland. This position is a full time clinical and resident teaching position.

risma Health Department of Dentistry has been in continuou peration since 1977 and training General Practice Residents ince 1984. The practice consists of 3 full time dentists, 6 esidents, dental assistants, and dental hygienists. It is also fully ntegrated into outpatient and acute care environments. Academic research is available if desired. Visit PrismaHealth.org

Columbia. South Carolina, the state's capitol, is a growing cit command, south Carolina, the states capitol, is a glowing to fig. 800,000+ residents with a thriving economy and revitalized flowntown that is close to Charlotte, NC, many beaches, and the nountains. Escape the cold, visit ExperienceColumbiaSC.com Generous benefits package including relocation and malpractice

with tail coverage *We are a Public Service Loan Forgiveness (PSLF) Program

5 ADEC UNITS, chairs, stools, X-Rays, cabinets, Mark III Oven, lab equipment, Pantograph, Facebow, Phase Microscope, many other items, good condition, currently being used, best offer. Contact: johnregandds@gmail.com.

NATIONWIDE — Wanted: Dead or damaged Statim 2000, 5000, Midmark M9 & M11s. Easy, secure prompt payment. Just call, text, or email. autoclaveshop@yahoo.com, Dan: (630) 605-8613.

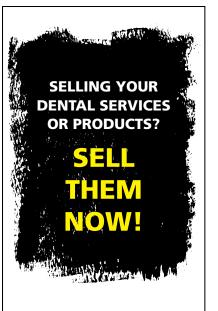
Professional Services

NTRAORAL X-RAY SENSOR REPAIR/SALES

We repair broken sensors. Save thousands in placement costs. Specializing in Kodak/Carestrean and major brands. We also buy/sell sensors.

American SensorTech 919-229-0483 www.repairsensor.com

Advertise Your Dental Opportunities Today! 877.394.1388

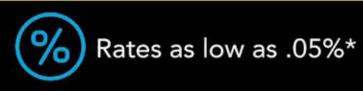


Advertise in ADA NEWS! Contact us today:

877.394.1388 adanews@russelljohns.com

Professional Services

REDUCE YOUR CREDIT CARD PROCESSING FEES





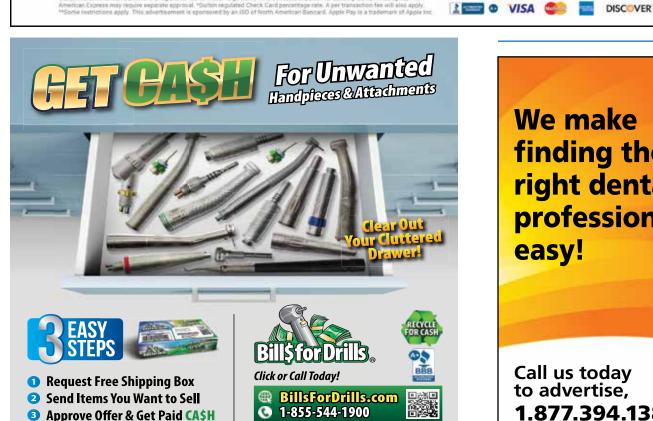
OPTIONAL PROGRAMS:

GROW YOUR BUSINESS. PARTNER WITH NAB TODAY!

866.481.4604



WWW. NYNAB.COM



We make finding the right dental professional easy!

Call us today to advertise, 1.877.394.1388

Practices Offices

NATIONWIDE — Thinking of buying a practice? Here are six key questions that you must get answered before you buy to protect your investment! Download this "Six Questions Before Buying a Practice" PDF white paper. www.thedentalpracticevaluator. com/6QFB1".

 ${\bf ALASKA}$ — Kenai Peninsula.45%overhead solo practice collecting \$1.3 mil+. What's not to like? Frequent flights and short drive to Anchorage. **Contact Paul Consani:** paul@mydentalbroker.com or (866) 348-3800

ALASKA — Kenai Peninsula. Solo practice collecting \$900,000. Manageable bread-and-butter dentistry practice with lean overhead. In the heart of the best fishing anywhere Contact: paul@mydentalbroker. com or (866) 348-3800.

ALASKA — We represent general and specialty practice purchase opportunities in Alaska, Hawaii Washington, Oregon, Idaho and Montana. Consani Associates: www.mydentalbroker.com, (866) 348-3800, info@ mydentalbroker.com.

HAWAII — Oahu. Greater Honolulu area practice collects over \$1 mil. Retiring doctor looking to find the right person to take over his practice. Contact: paul@mydentalbroker. com, (866) 348-3800.

HAWAII - We represent generaland specialty practice purchase opportunities in Hawaii, Alaska, Washington, Oregon, Idaho and Montana. Consani Associates: www.mvdentalbroker.com. (866) 348-3800, info@ mydentalbroker.com.

IDAHO — Highly desired area in central Idaho. Top rated schools. 4 operatory GP office collecting \$900,000. Bread and butter dentistry practice. Contact Dr. Jared Franson $(208)\ 949\text{-}0868\ or\ email\ jared@$ mydentalbroker.com.

IDAHO — We represent general and specialty practice purchase opportunities in Idaho, Montana Oregon, Washington, Alaska and Hawaii. Consani Associates: www.mydentalbroker.com (866) 348-3800, info@ mydentalbroker.com.

MASSACHUSETTS — Lexington, dental office space for lease or sale.

Dental building with 4 offices, easily accessible to Routes 2 and 95/128. Architect-designed, built-out, and ready to install equipment. Three spacious operatories, private office, elevator building, handicapped access, new roof and HVAC, parking. Please contact dbrdmd@gmail.com.

MICHIGAN — Once-in-a-career opportunity to own an elite practice in a highly coveted community in southeast Michigan. World-class NON-par cosmetic dental office running 5 days per week and averaging \$2.4M revenue with an outstanding net. Suitable for a productive single practitioner or a partnership, the ideal candidate will have extensive experience in implant dentistry and prosthodontics. Contact Phil Stark at Peak Practice Transitions LLC to discuss, 248-921-6211. Ask about practice code WCPS2

MONTANA — We represent general and specialty practice purchase opportunities in Montana, Idaho, Oregon, Washington, Alaska and Hawaii. Consani Associates: www. mydentalbroker.com, (866) 348-3800, info@mydentalbroker.com.

OREGON — Eugene Area. Four operatory practice in high traffic location. Collects \$600k with very high net income and part-time schedule. Contact Adam: adam@ mydentalbroker.com, (541) 520-

OREGON — Portland Metro West. Growing practice \$760,000 annual collections and a great staff. High visibility location with approximately 40 new patients per month. Contact Joe Consani: (866) 348-3810, joe@ mydentalbroker.com.

OREGON — We represent general and specialty practice purchase opportunities in Oregon, Washington Idaho, Montana, Alaska and Hawaii. Consani Associates: www. mydentalbroker.com, (866) 348-3800, info@mydentalbroker.com.

WASHINGTON — SE Seattle Metro. Established fee-for-service GP. Dedicated and long tenured staff. 4 operatories with room for 5th. \$850,000 collections. Contact Dr. Dan Byrne: dan@mydentalbroker.com, (206) 992-0580.

WASHINGTON — SE King County. Very modern facility – growing practice. Collects \$680,000 on parttime schedule. Beautiful area near the best outdoor activities Washington has to offer. Dr. Dan Byrne: dan@ mydentalbroker.com, (206) 992-

WASHINGTON — We represent general and specialty practice purchase opportunities in Washington Oregon, Idaho, Montana, Alaska and Hawaii. Consani Associates: www. mydentalbroker.com, (866) 348-3800, info@mvdentalbroker.com.

Increasing diversity: **University at Buffalo launches** pipeline program

ADANews

n an effort to increase enrollment of underrepresented students, the University at Buffalo School of Dental Medicine announced Jan. 8 it launched an initiative that aims to remove barriers to careers in dentistry for students of color.

FEBRUARY 8, 2021

Aptly called Destination Dental School, the pipeline program is open nationwide to undergraduate students interested in a career in dentistry. It will provide participants with hands-on simulation activities and research projects, access to mentorship from University at Buffalo dental students and faculty, dental school application assistance, and networking opportunities with local dentistry leaders.

The free program, which will run on Saturdays from June 4-July 31, will also sponsor eligible participating students for their dental admission test. Destination Dental School is accepting applications through Feb. 28 at dental buffalo edu. The program was conceived by UB den-

tal student and Buffalo native Arian Johnson, who encountered difficulties applying to dental school.

for students like myself," said Mr. Johnson, now a fourth-year dental student. "As an undergraduate student, I had some advisement but I needed more guidance. I didn't know the right classes to take, my timeline was off, I didn't take the right test prep, and my professors wouldn't give me a recommendation.

Latino. African American and Native American people make up around 5%, 4% and 1% of dentists, respectively, despite representing a larger percentage of the U.S. population, according to the ADA Health Policy Institute.

To make Destination Dental School a reality, Mr. Johnson gathered support from Shanna Crump-Owens, director of the UB Collegiate Science and Technology Entry Program, and joined the School of Dental Medicine's Equity, Diversity and Inclusion Committee — a group of faculty, staff and students collaborating to foster an environment of inclusive excellence and achieve the school's diversity and inclusion strategic goals.

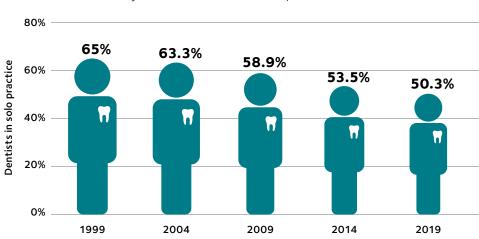
"Disparities in oral health and health care are realities that were only highlighted during the COVID-19 pandemic. By increasing diversity in our student body and, eventually, in dental practitioners, we can better serve our diverse community," said Dana M. Keblawi, D.D.S., associate dean for diversity and inclusion in the UB School of Dental Medicine. "Increasing the number of underrepresented students in dentistry will improve access to oral health care in "I realized there was a lack of resources underserved communities."



HPI CORNER

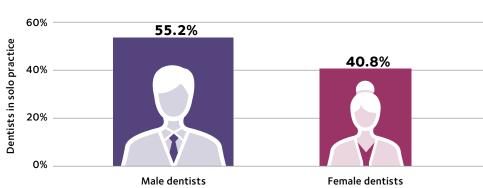
Dentists in solo practice

The number of U.S. dentists in solo practice has been declining steadily over the past two decades. As of 2019, only half of dentists were in solo practice.



Source: ADA Health Policy Institute Infographic, "How Many Dentists Are in Solo Practice?" Available from: ADA.org/en/science-research/health-policy-institute/publications/infographics

In 2019, more than half of male dentists in the U.S. were in solo practice compared to two-fifths of female dentists



Source: ADA Health Policy Institute, ADA.org/hpi, hpi@ada.org, ext. 2568

Dental Practice for Sale?

We can help! **Advertise in ADA NEWS!**

877.394.1388

SmileCon to feature streamlined course schedule. reinvented exhibit hall

BY MARY BETH VERSACI

nileCon, the American Dental Association's reimagined annual meeting, vill give dentists more time to do what makes them smile.

During the meeting, scheduled for Oct. 10-13 at Mandalay Bay Resort and Casino in Las Vegas, dentists will be able to see what's new in dentistry, hear from top experts and connect with their dental community as they experience a streamlined course schedule, rein-

fun activities to help them unwind.

SmileCon's simplified continuing educa-

tion course list will allow attendees more

time to network and visit the exhibit hall,

now called Dental Central The CF program

technology, the business of dentistry, art

and design, and the common good. At-

tendees can choose to focus on one as-

pect of dentistry or journey across the full

SMILECON

LAS VEGAS 2021

spectrum of themed offerings.

CE topics not offered this year will be featured in subsequent years, ensuring a unique learning experience each year. The meeting will also focus on peer-to-peer learning and mentorship in order to nurture connections among attendees and take advantage of shared

Dental Central will serve as a hub where attendees can network in a relaxed atmosphere featuring lounges and cafes. It will also include more one-on-one contact with exhibitors, as vented exhibit hall, new learning formats and well as smaller stages to deliver CE content,

industry updates and dental trends in a more intimate

The ADA House of Delegates is scheduled to meet Oct. 13-16 at Mandalay Bay. The House's first meeting will

be Oct. 13, followed by the second and third meetings on Oct. 16.

The ADA announced its revamped annual meeting during the opening session of the ADA FDC Virtual Connect Conference in October will explore four main themes: science and 2020.

> More details about SmileCon will be available this spring. For the latest information, visit SmileCon.org. ■

—versacim@ada.org

Dental Quality Alliance Virtual Conference will explore disruption to dental health care system

BY DAVID BURGER

his year's Dental Quality Alliance Virtual Conference will be a digital live event, offering an opportunity for participants to learn about the disruptive forces within the health care system, especially in the scale of sweeping changes in the past year and their impacts on health outcomes.

The fifth biannual conference, titled Disruption Dr. Levin for Change: The Impact on Oral Healthcare, is designed to address different ways that disruption has affected the oral health care system and how the changes can guide dentists to continue providing optimal oral care in today's environment. according to Marie Schweinebraten, D.M.D., chair of the DQA's education committee.

"Many factors, COVID-19 primary among them, created crises that affected dentistry at all levels," said Dr. Schweinebraten. "The DQA's mission and goals have not changed. If anything, the pandemic has only clarified the urgency of our mission. Improving outcomes, whether it addresses the number of tests done, to the vaccine being distributed, all involve measurement and quality improvement, which is especially important during a pandemic to improve health outcomes.

Registration is open for the conference, which will be held May 19-21 between 9 a.m. and noon Central each day. For participants who cannot view the live sessions live, they will be recorded and available to those who have registered

The keynote speakers include Tom Price. M.D., former U.S. Secretary of Health and Human Services; Roger Levin, D.D.S., founder and CEO of the Levin Group, a leading dental management consulting firm; and Marko





DENTAL QUALITY ALLIANCE®

Vujicic, Ph.D., chief economist and vice president of the ADA's Health Policy Institute.

"Conference participants will be able to recognize the emerging disruptive forces impacting the health care system and describe the impact of economic disruption on practices," Dr. Levin said.

CE credit is available for attendees and early-bird pricing is available through March 31. More information about the conference is available at ADA org/DOAConference

The Dental Quality Alliance, convened by the ADA on behalf of the Centers for Medicare & Medicaid Services, is an organization of major stakeholders in oral health care delivery that uses a collaborative approach to develop oral health care measures.

To learn more about the Dental Quality Alliance and its work, visit ADA.org/dga.

—burgerd@ada.org

New addition to **Code of Conduct** in response to

pandemic

BY DAVID BURGER

ntists have ethical obligations not nly to provide care for patients out also serve the public at large, especially during a public health crisis like the COVID-19 pandemic, according to a new advisory opinion approved by the ADA Council on Ethics, Bylaws and Judicial Affairs in late November 2020.

The advisory opinion is included in the updated ADA Principles of Ethics and Code of Professional Conduct.

dures during a Public Health Emergency," the advisory opinion provides guidance on the analysis that needs to be performed during a widespread health emergency that is aimed at balancing the ethical obligations a dentist owes an individual patient and the public at large.

As was experienced during the early days of the pandemic last spring, those obligations may be in conflict, said Robert Wilson, D.D.S., chair of the council

"The early stages of the COVID-19 pandemic presented public health risks that were readily apparent to the dental profession and the ADA," Dr. Wilson said. "It was clear that our ethical obligations to the public at large tist, in consultation with the patient, to degained greater importance than perhaps any time in the modern history of our profession. The pandemic forced dentists to shift their attention from the patient in our operatory to community at large. the entire community while never neglecting the best interest of our patients."

Dr. Wilson continued to emphasize that while the profession's response to the pandemic may have temporarily shifted the balance towards the public at large, it does not mean that dentists should ever abandon the interest of their patients.

"The objectives of reducing the risk of transmission by promoting social distancing, conserving scarce PPE resources and reducing pressure on hospital emergency departments became the main strategy of the re-Titled "Elective and Non-Emergent Proce- sponse of our profession to the pandemic," Dr. Wilson said. "With regard to the pandemic. prioritizing the public at large was also for the benefit of the patient ... by promoting social distancing to reduce the risk of transmission. Further, this allowed an opportunity for dental practices and the profession to refine infection control measures and institute engineering modifications to enhance the safety measures we apply to the delivery of care to the individual patients "

During the pandemic, the profession was asked to temporarily defer elective procedures while continuing to provide emergency care, Dr. Wilson said, and it was up to the dentermine what care could be deferred without undue risk of harm to the individual patient compared to the risk to the patient and the

"Any attempt to provide guidance on what constitutes a dental emergency should always include the reality that it is the dentist's responsibility to weigh all of the pertinent factors and provide the appropriate response to each situation." Dr. Wilson said. "In this case. the demands of an appropriate response to a pandemic that has touched the life of every required our profession to evaluate our ethical obligations in a novel manner."

Advisory opinions allow the Code to be an evolving document, Dr. Wilson said, while still remaining true to its bedrock principles.

allows the core principles of the Code to remain relevant and steadfast," he said.

THE FULL TEXT OF THE NEW **ADVISORY OPINION FOLLOWS:**

3.A.1. ELECTIVE AND NON-EMERGENT PROCE-DURES DURING A PUBLIC HEALTH EMERGENCY

Dentists have ethical obligations to provide care for patients and also serve the public at large. Typically, these obligations are interrelated. Dentists are able to provide oral health care for patients according to the patient's desires and wishes, so long as the treatment is within the scope of what is deemed acceptable care without causing the patient harm or impacting the public. During public health crises or emergencies, however, the dentist's ethical obligation to the public may supersede the dentist's ethical obligations to individual patients. This may occur, for example, when a communicable disease causes individual patients who undergo treatment and/or the public to be exposed to elevated health risks. During the time of a public health emergency, therefore, dentists should balance the competing ethical obligations to individual patients and the person in our country and the entire world has public. If, for example, a patient requests an elective or non-emergent procedure during a public health crisis, the dentist should weigh the risk to the patient and the public from performing that procedure during the public health emergency, postponing such treatment if, in the dentist's judgment. "The agility provided by advisory opinions the risk of harm to the patient and/or the public is elevated and cannot be suitably mitigated. If, however, the patient presents with an urgent or emergent condition necessitating treatment to prevent or eliminate infection or to preserve the structure and function of teeth or orofacial hard and soft tissues, the weighing of the dentist's competing ethical obligations may result in moving forward with the treatment of the patient.

Association moves to develop unified system to verify coverage, obtain cost estimates in real time

REQUESTS FOR PROPOSALS SENT TO VENDORS WEEK OF JAN. 4

BY DAVID BURGER

FEBRUARY 8, 2021

he Association wants to identify a solution to the problems dentists currently face regarding eligibility and benefits verification by assessing the feasibility of implementing a system to allow dental insurance companies to provide dentists with accurate information regarding a patient's dental benefits through an online portal or app

As a result, the ADA Council on Dental Benefit Programs is acting upon a directive from the 2020 House of Delegates to assess the development of a simplified system to verify coverage and obtain patient cost estimates in real time before treatment begins.



Dr. Markarian: The chair of the ADA Council on Dental Benefit Programs said that if there is a unified system for benefit verification, a dentist will be able to better inform their patients about what the third-party payer will cover.

The resolution, Res. 102H-2020, directs the appropriate agencies within the ADA to investigate the feasibility of developing a platform to allow third-party payers to provide dentists with accurate and timely information regarding a patient's current dental benefits through a single unified system. The resolution also requires a report with recommendations be prepared for the 2021 House of Delegates.

The ADA Practice Institute's Center for Dental Benefits, Coding and Quality sent a request for proposals (RFP) to vendors the week of Jan. 4 to find a company that understands the root causes of the problems dental offices face in not receiving complete. current and accurate eligibility and benefits information, as well as to determine the feasibility of establishing a system that would resolve these underlying issues.

According to the RFP, "in an ideal state, if there were no problems with verifying eligibility and benefits, dental offices would request and receive information in real-time regarding a patient's eligibility under a dental plan and information on the availability of benefits, i.e., coverage and cost on specific procedures down to the individual procedure/tooth level.

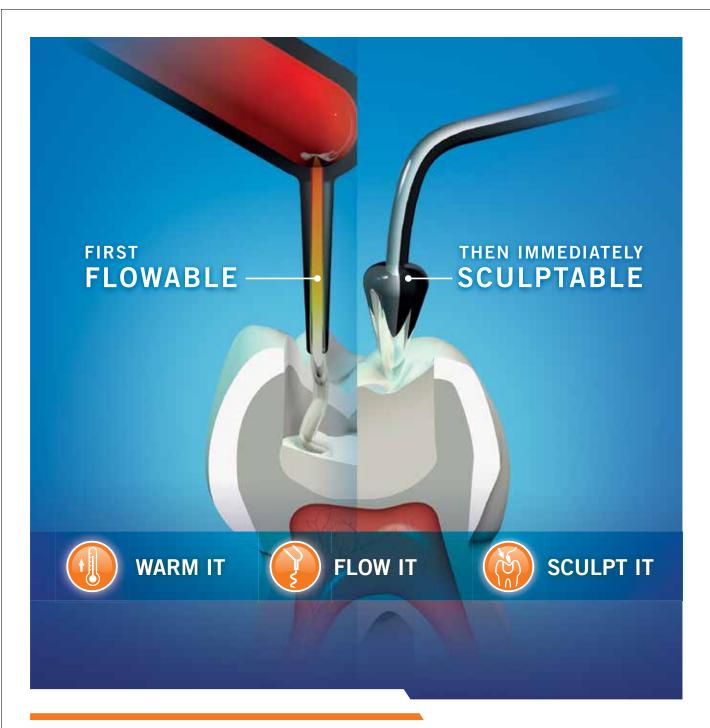
IMAGE CREDITS: melitos/iStock/Getty Images Plus/Getty Images, rbiedermann/iStock/Getty mages Plus/Getty Images

"This would then provide such information upfront to the patient and avoid unanticipated charges following treatment. The interface between the dental office and the paver would be consistent. The manner and format for requesting information is always the same, and information in the response is

Randall Markarian, D.M.D., chair of the ADA Council on Dental Benefit Programs, said that if there is a unified system for benefit verification, a dentist will be able to better inform their patients about what the third-party paver will cover. It will also prevent retroactive denials for times when the dental benefit company mistakenly pays for a service that

should not have been covered.

- Dr. Markarian said that while the solution won't be immediate, members should know that the process is in motion.
- "I would love to see the ADA either develop a system or partner with a company to provide this service to members," he said. "It may take three to five years to get a fully functional system, but the benefit to dentists will be worth the wait."
- Organizations interested in responding to the RFP may request a copy by emailing dentalbenefits@ada.org.
- For more information on dental benefits. visit ADA.org/dentalinsurance.
 - -burgerd@ada.org



- Thermo-viscous Technology (TVT): Initially flowable for optimal adaptability, then immediately sculptable
- Bulk-fill with 4mm depth of cure speeds up the procedure
- Easy-Access-Capsule with long and narrow tip for hard-to-reach areas and bubble-free application
- New TVT polymer technology:
- fast viscosity change
- the ability to flow
- low shrinkage and excellent wear
- Monoblock concept one highly filled material from bottom to top

VisCalor bulk

2-in-1 Thermo-viscous bulk-fill restorative



What is your formula for SUCCESS?



INTRAORAL SCANNING

+ CHAIRSIDE MILLING

MORE DENTISTRY, MORE EFFICIENTLY



It takes unique problem solving to succeed in this new era. Making wise investments in technology unlocks the potential for exponential growth.



Let us show you the solution for success... info.planmecausa.com/formula